

# Grain Trading and Finance



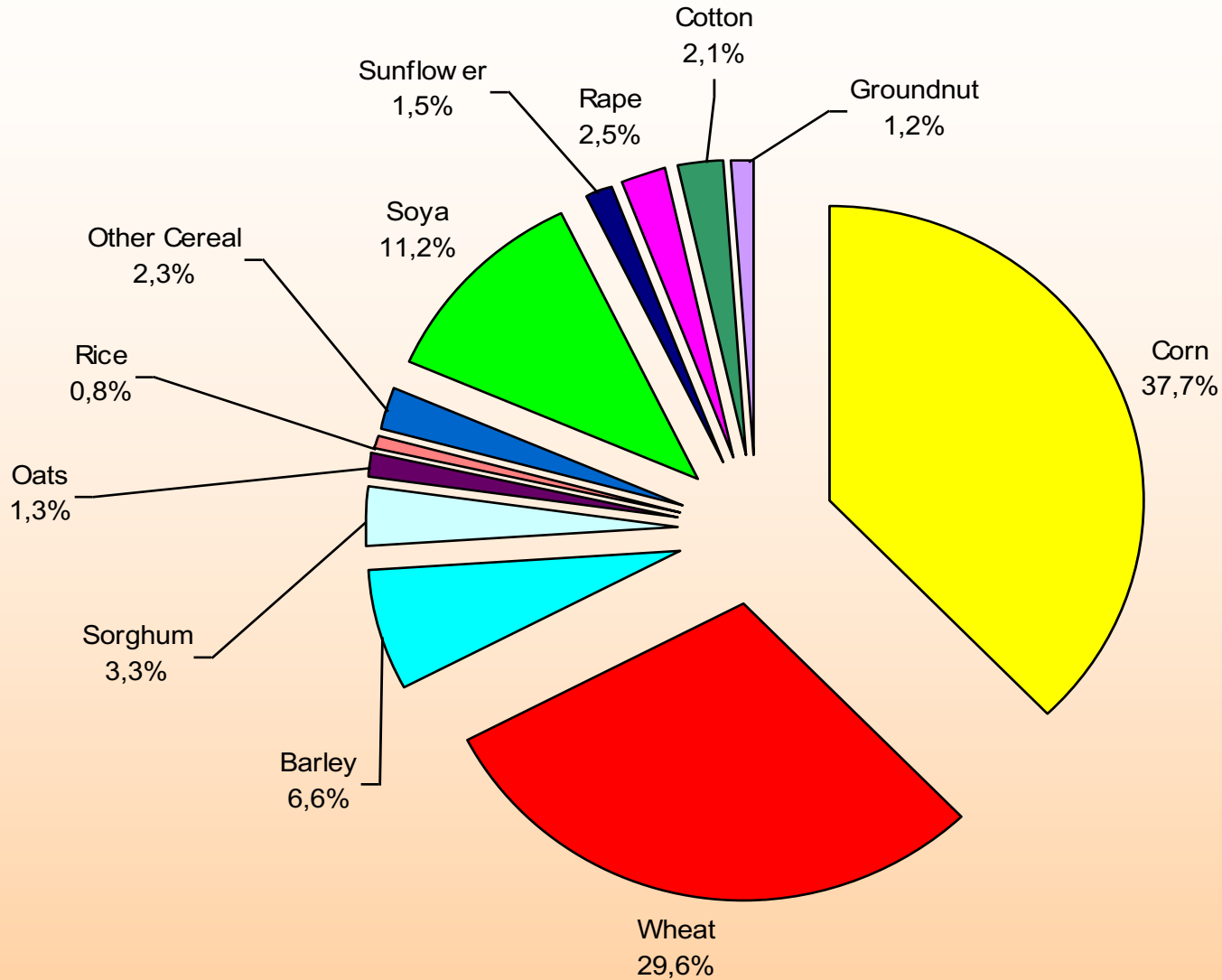
# Index



- **World Grains Production**
- **Cereal Figures**
- **Oil-oilseeds Figures**
- **Fertilizers**
- **Trading Business**
- **Shipping Documents**
- **World Wide Commerce Organizations**
- **Bank Financiation**

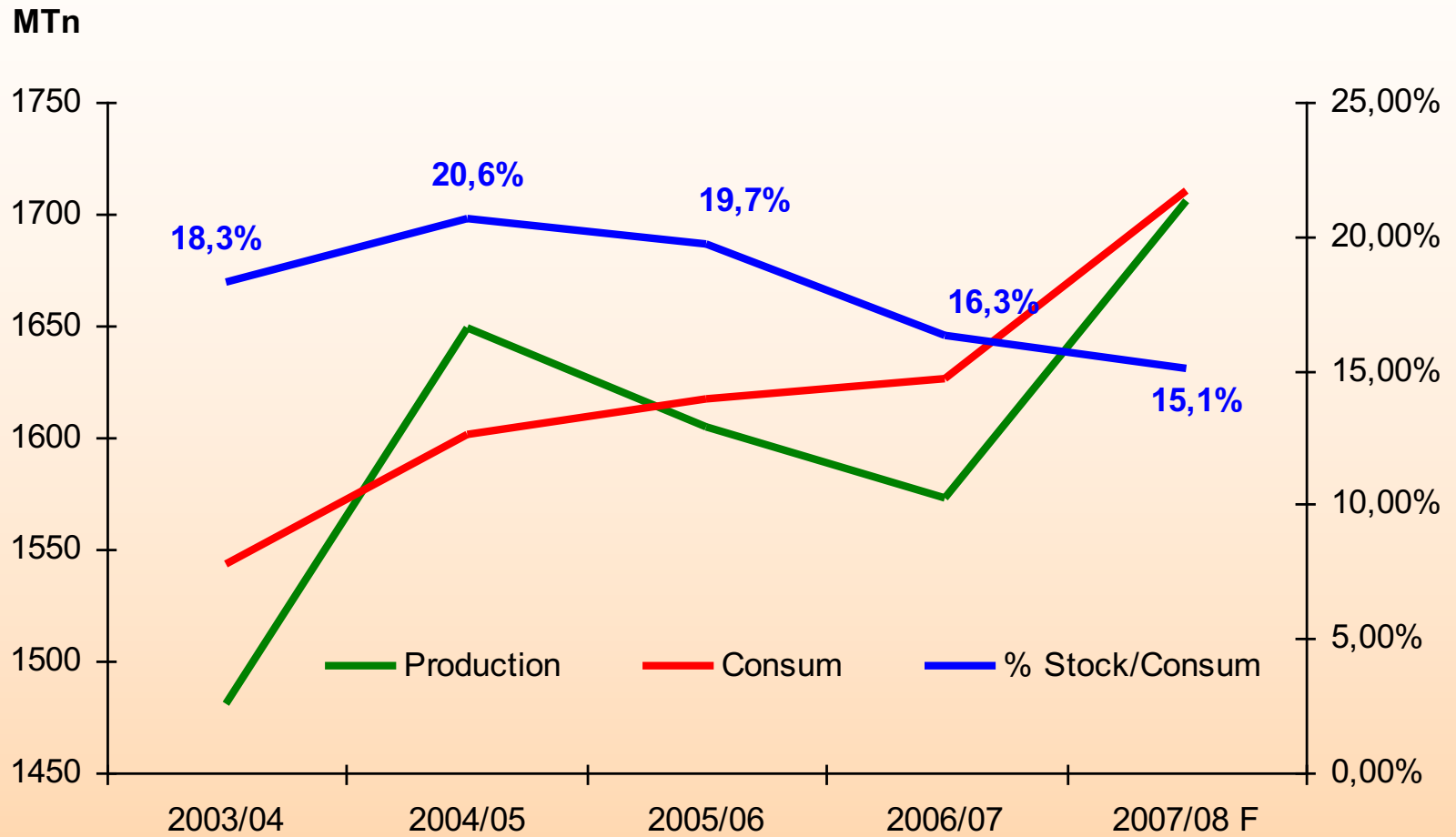


# World Grains Production





# Total Cereal World







# Consum Forecast

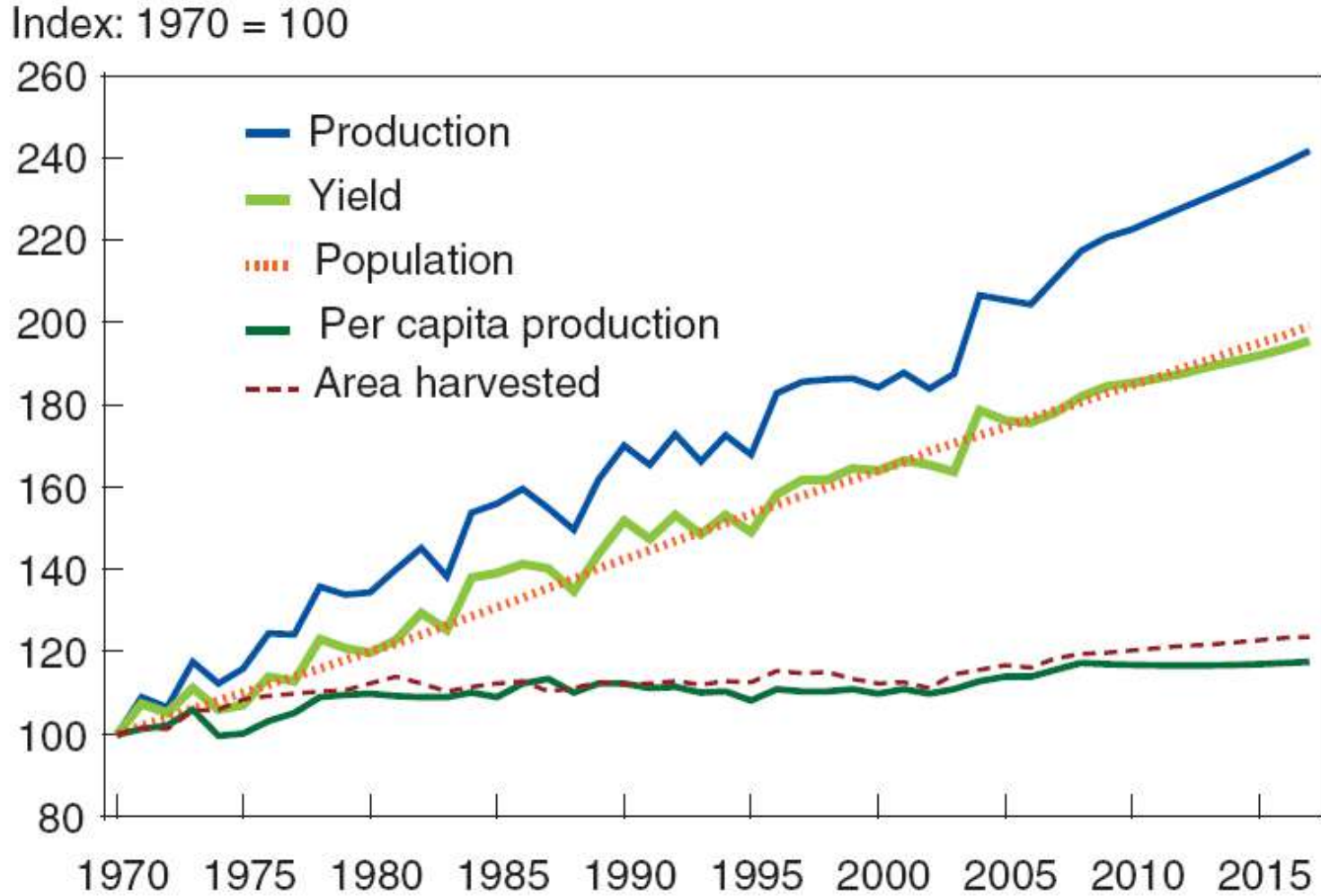


## FOOD CONSUM FORECAST (Intern.Food Policy Research Instit.)

	Feed Grains	Cereal Hum Cons		Meet-Eggs		Milk and derivates	
	MMt.	MMt.	Kg./pax-day	MMt.	Kg./pax-day	MMt.	Kg./pax-day
<b>INDIA</b>							
1993	3,71	147,1	0,458	5	0,016	52	0,162
<b>2020</b>	<b>50,11</b>	<b>246,1</b>	<b>0,509</b>	<b>19,9</b>	<b>0,041</b>	<b>289,6</b>	<b>0,597</b>
<b>PAKISTAN</b>							
1993	1,31	20,4	0,432	1,8	0,038	13,8	0,292
<b>2020</b>	<b>2,83</b>	<b>42,4</b>	<b>0,469</b>	<b>4,2</b>	<b>0,046</b>	<b>33,4</b>	<b>0,369</b>
<b>CHINA</b>							
1993	72,64	251,2	0,577	49,7	0,114	8	0,018
<b>2020</b>	<b>177,99</b>	<b>293,4</b>	<b>0,555</b>	<b>104,7</b>	<b>0,198</b>	<b>16,6</b>	<b>0,031</b>
<b>EE.UU.</b>							
1993	158,20	34,8	0,253	34,5	0,361	66,3	0,694
<b>2020</b>	<b>202,10</b>	<b>42,4</b>	<b>0,36</b>	<b>42,9</b>	<b>0,365</b>	<b>79</b>	<b>0,672</b>



# USDA Grains Proyection

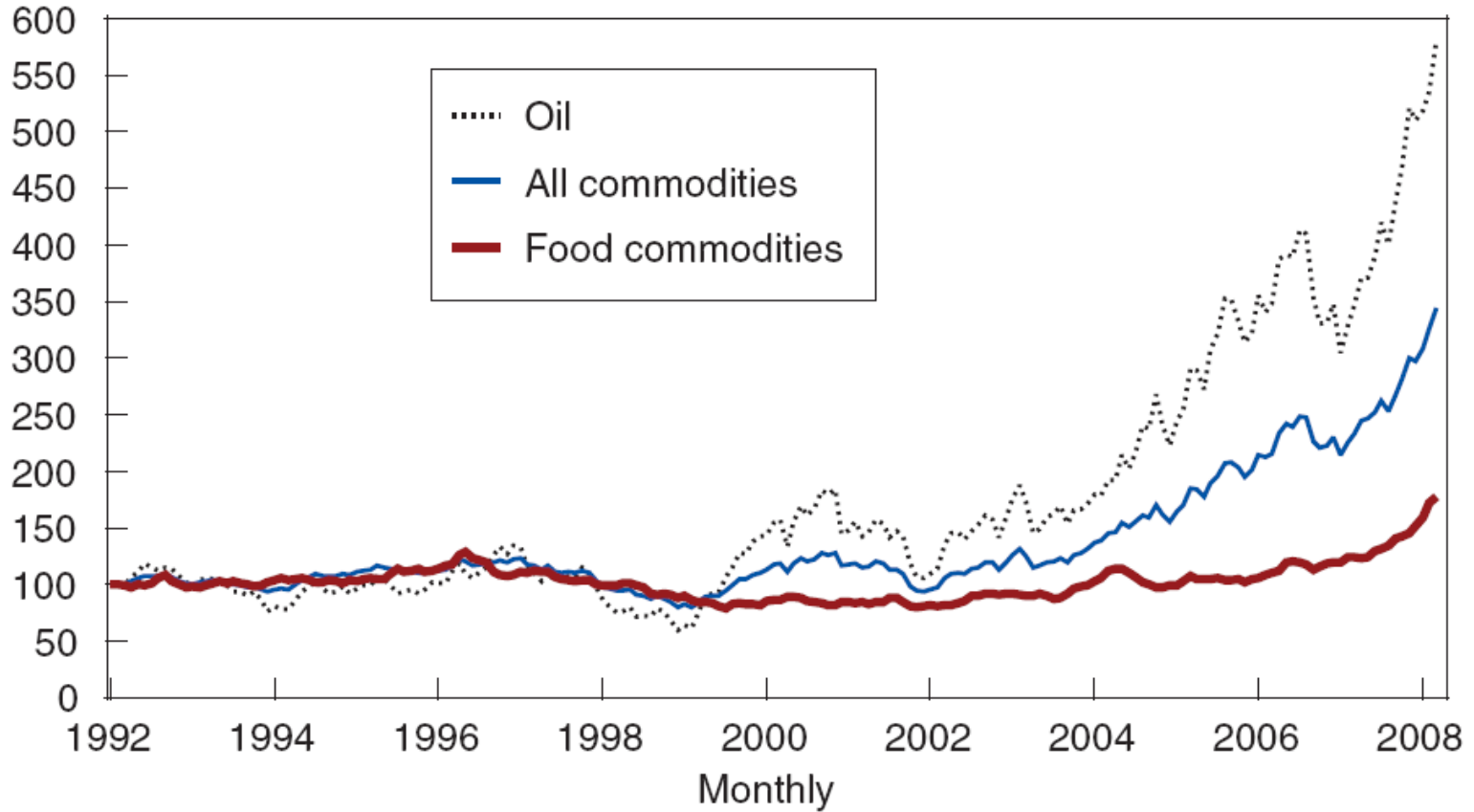




# USDA Commodities Price Evolution



Index: January 1992 = 100



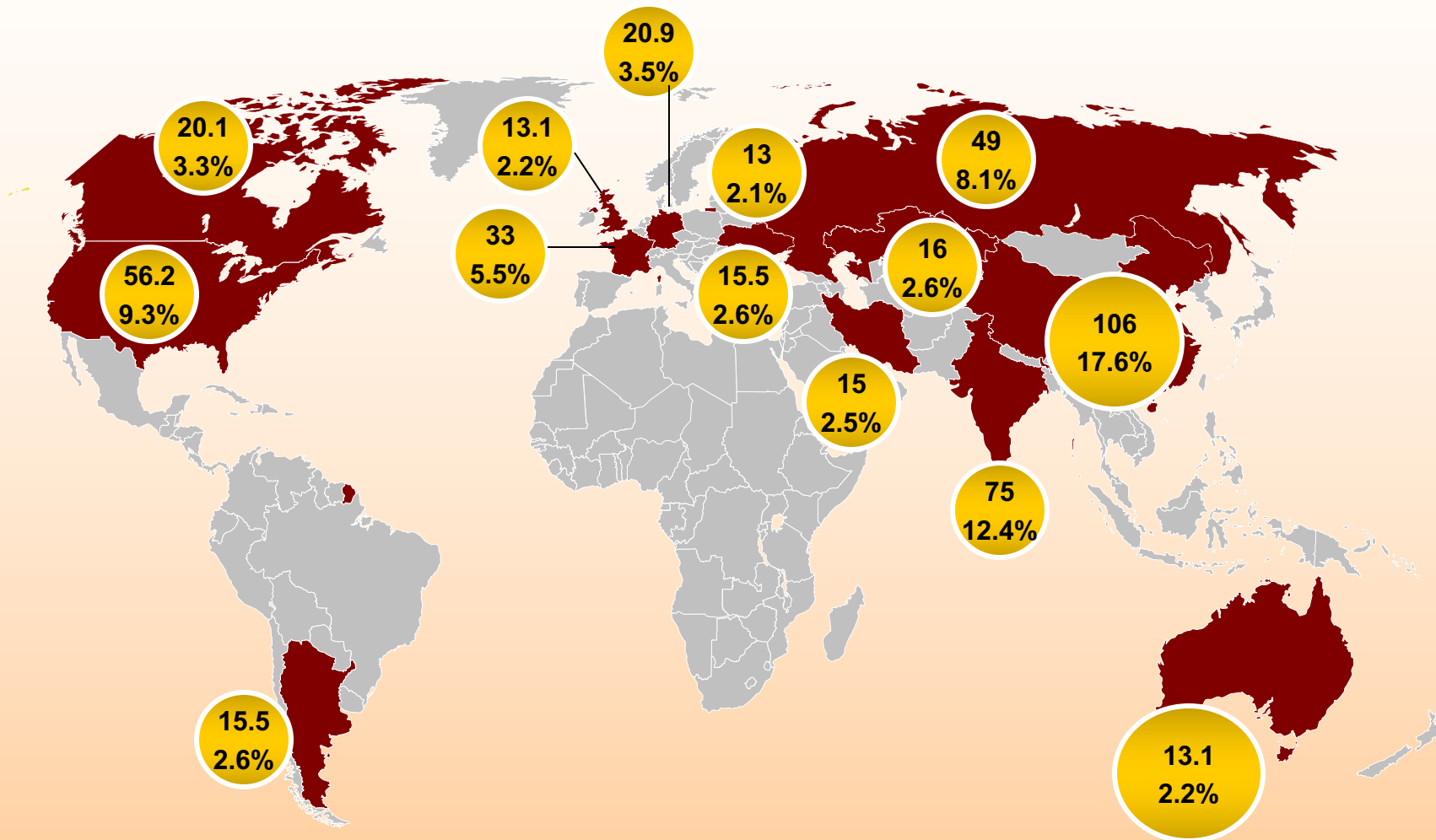
Source: International Monetary Fund: International Financial Statistics.



# WHEAT PRODUCTION

MTn y %

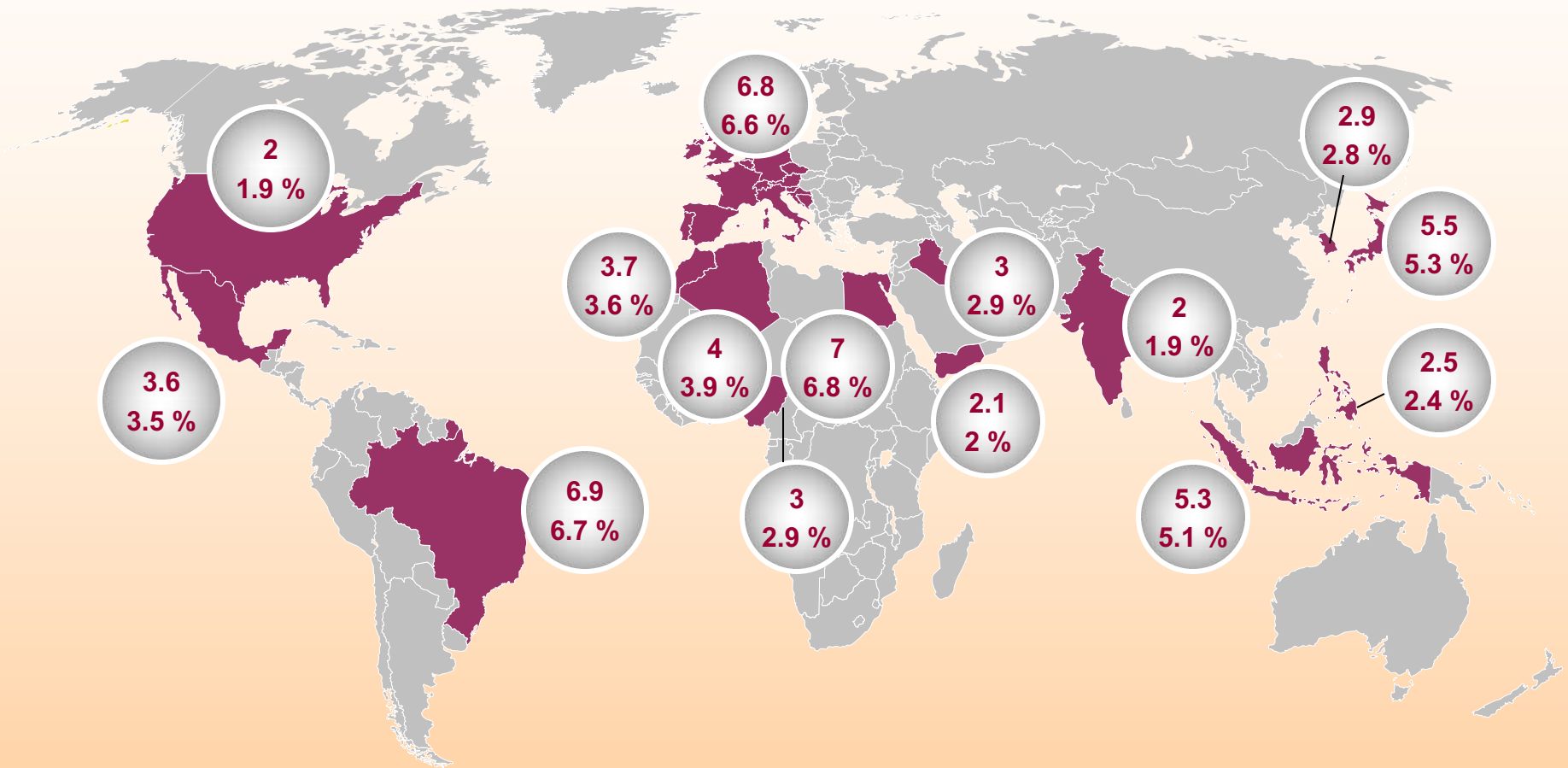
2007 Total World: 603.5 MTn.





# WHEAT IMPORTS

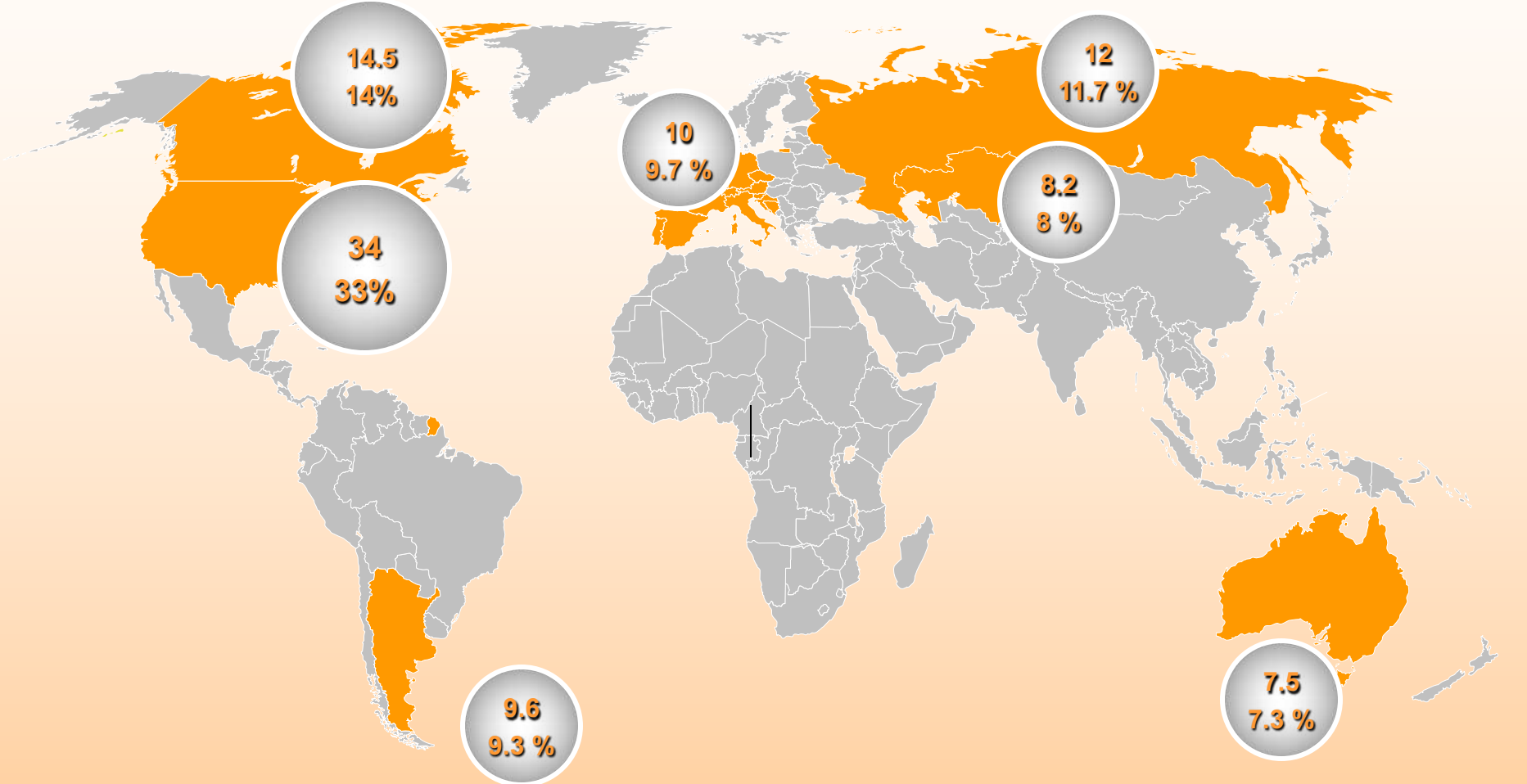
TOTAL 2007 103 MTn.





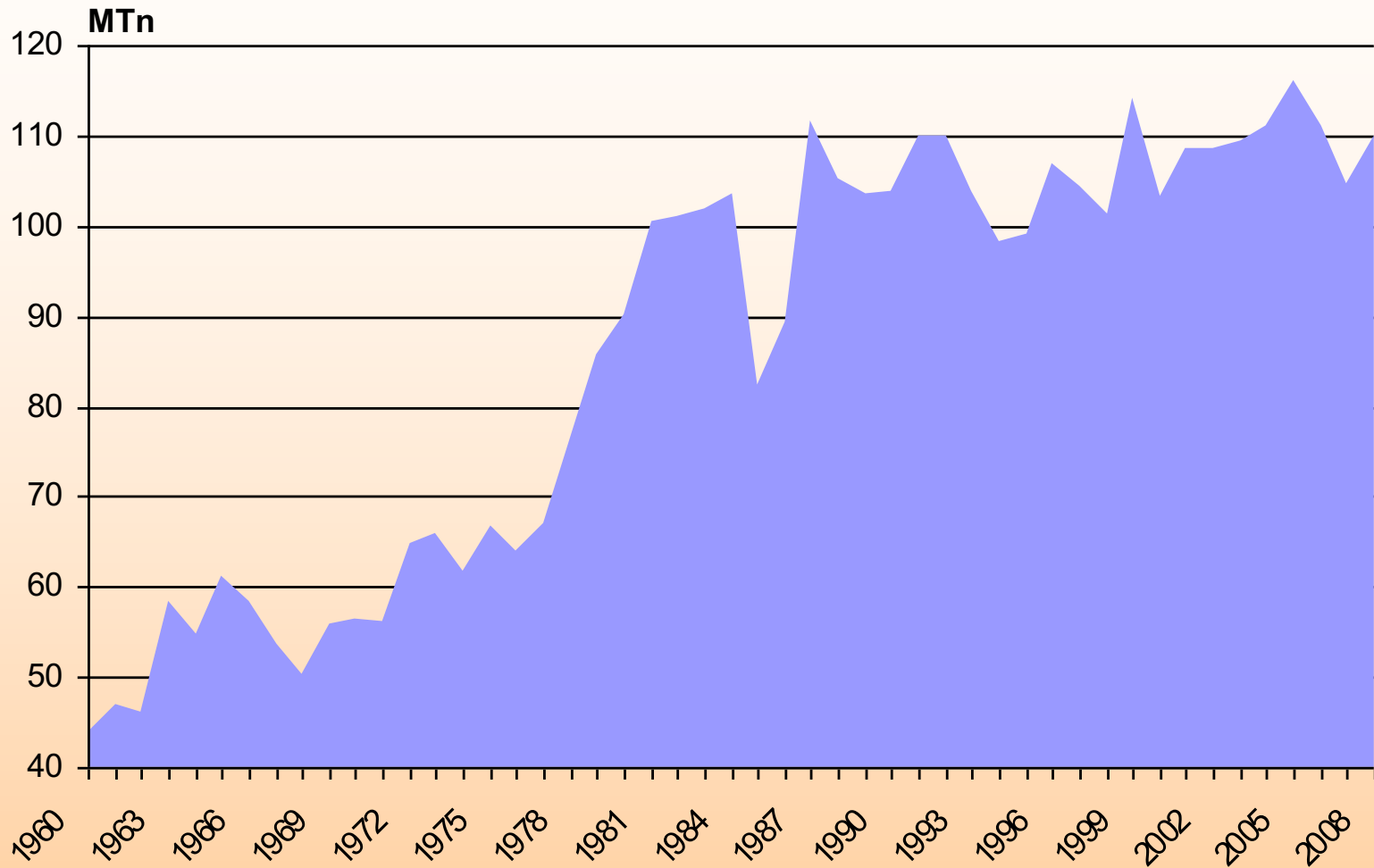
# WHEAT EXPORTS

TOTAL 2007 103 MTn



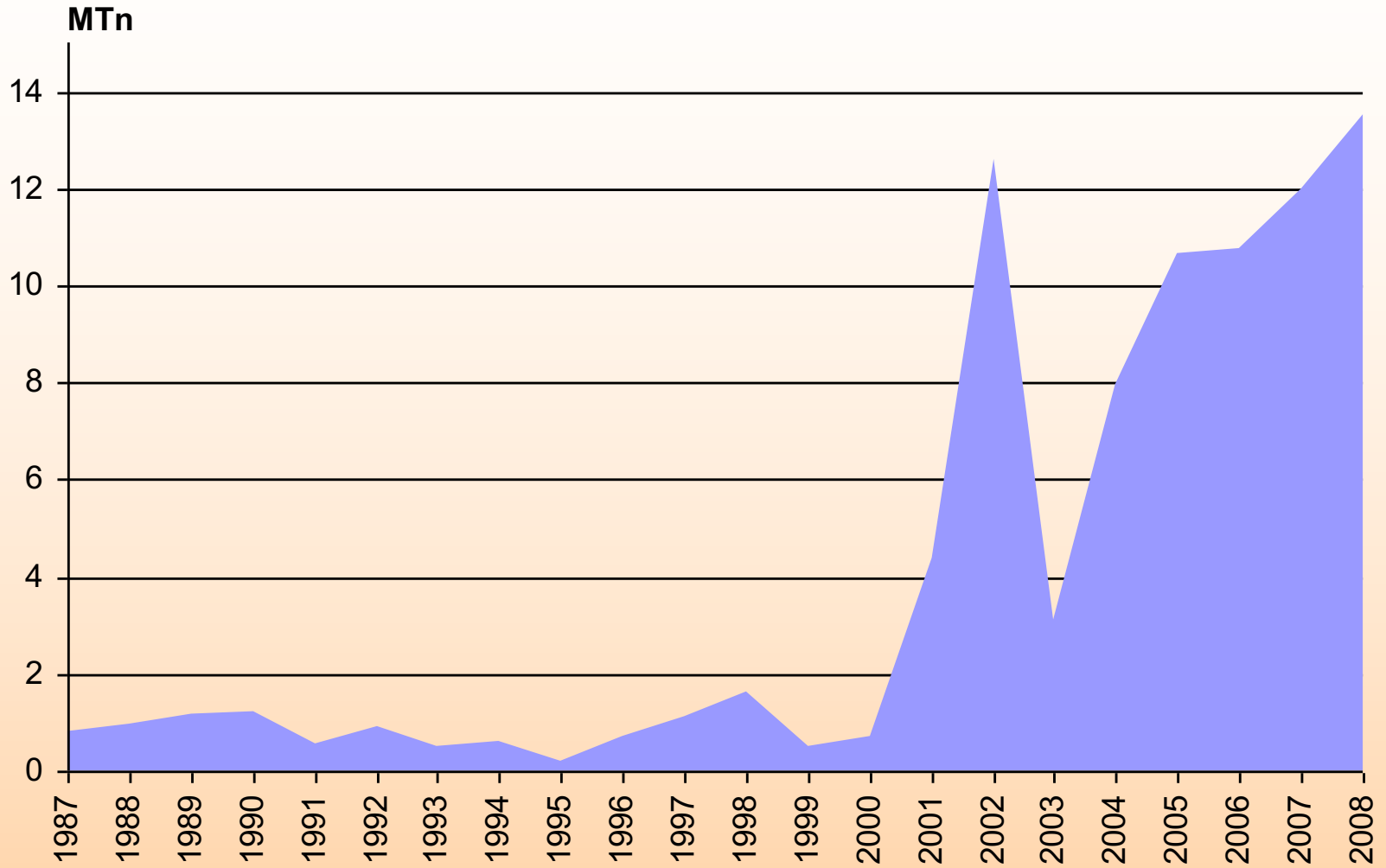


# World Wheat Trade





# Russia Wheat Exports



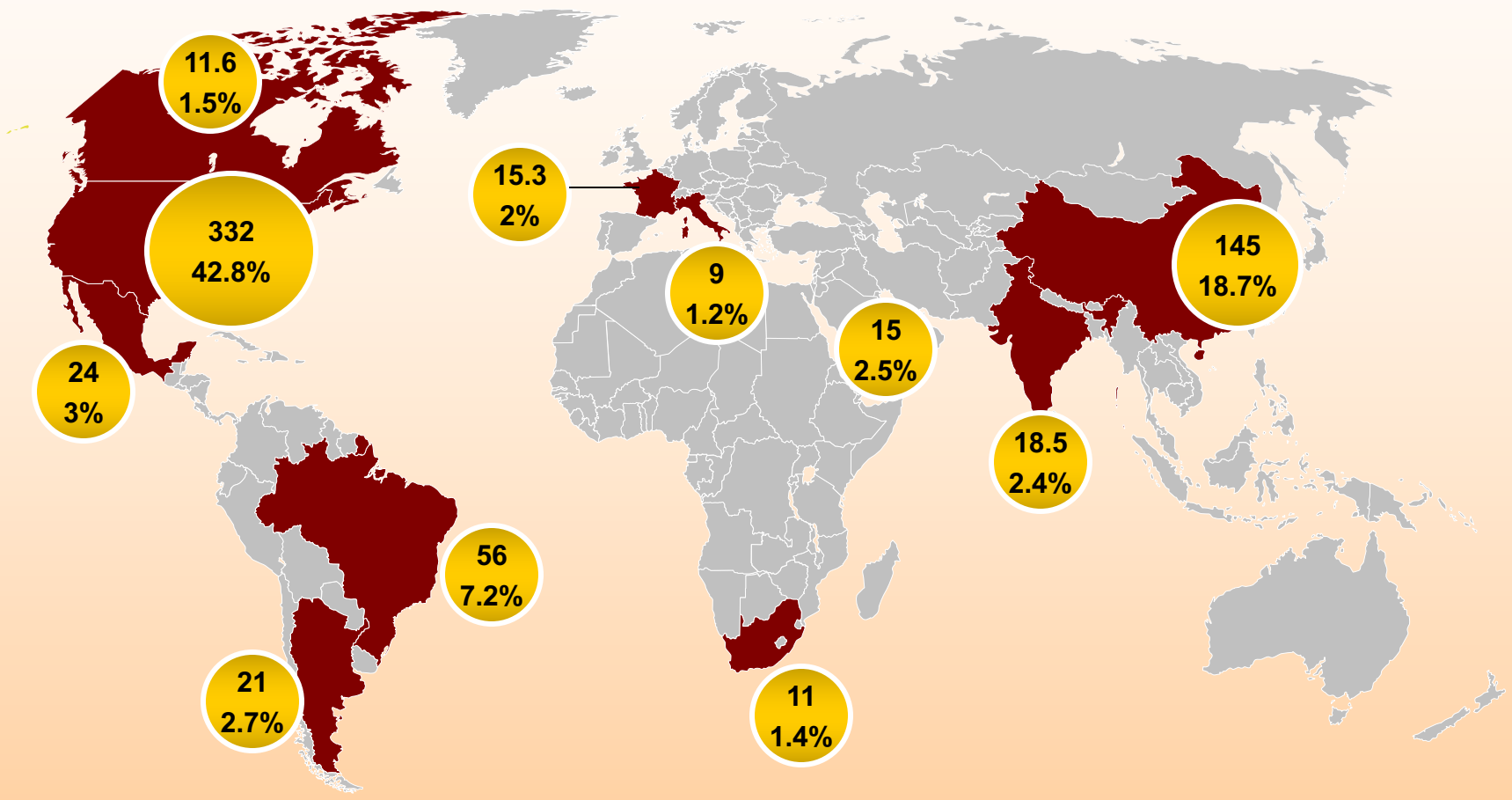




# CORN PRODUCTION

2007 Total World: 775 MTn.

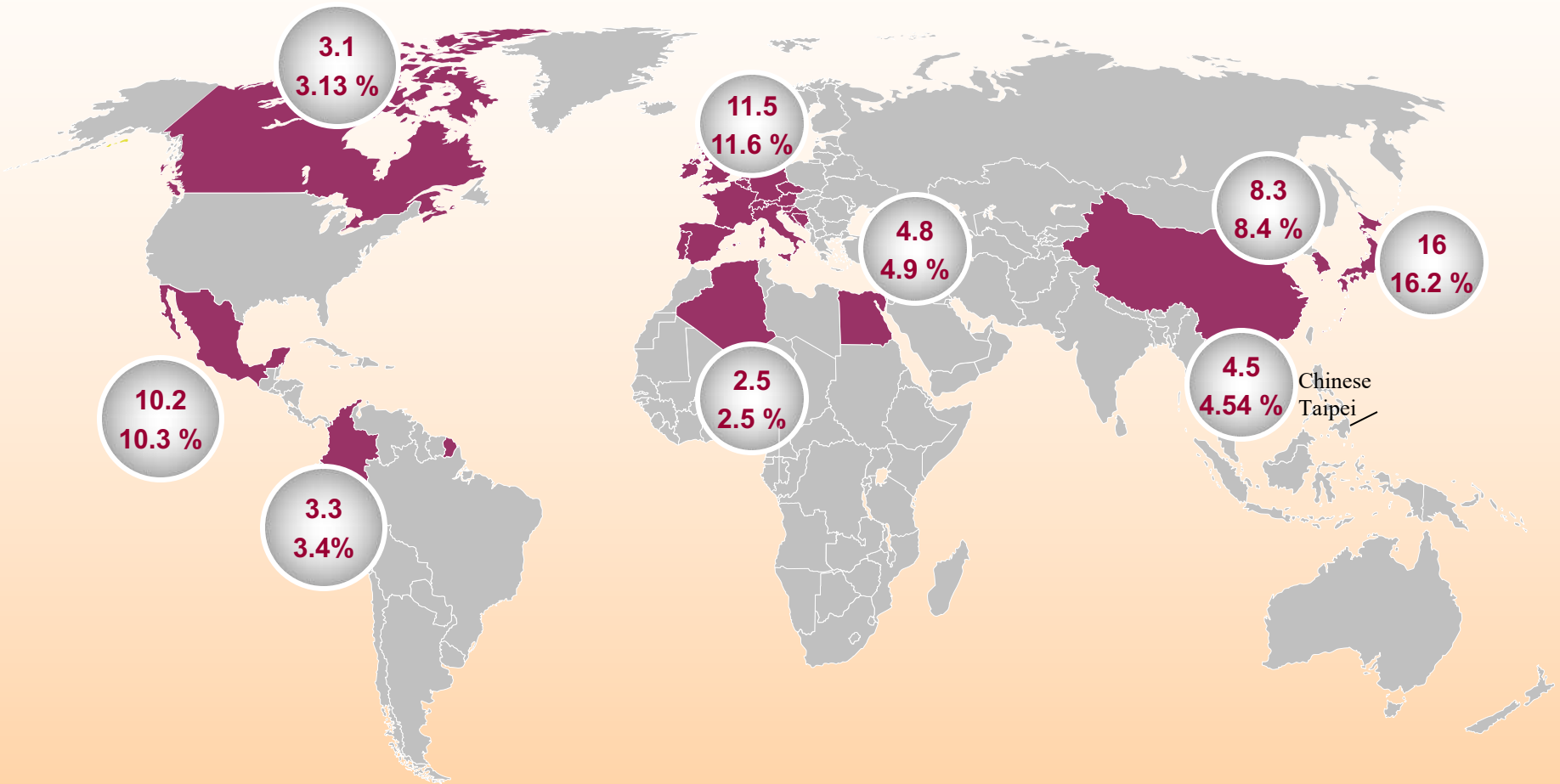
MTn y %





# CORN IMPORTS

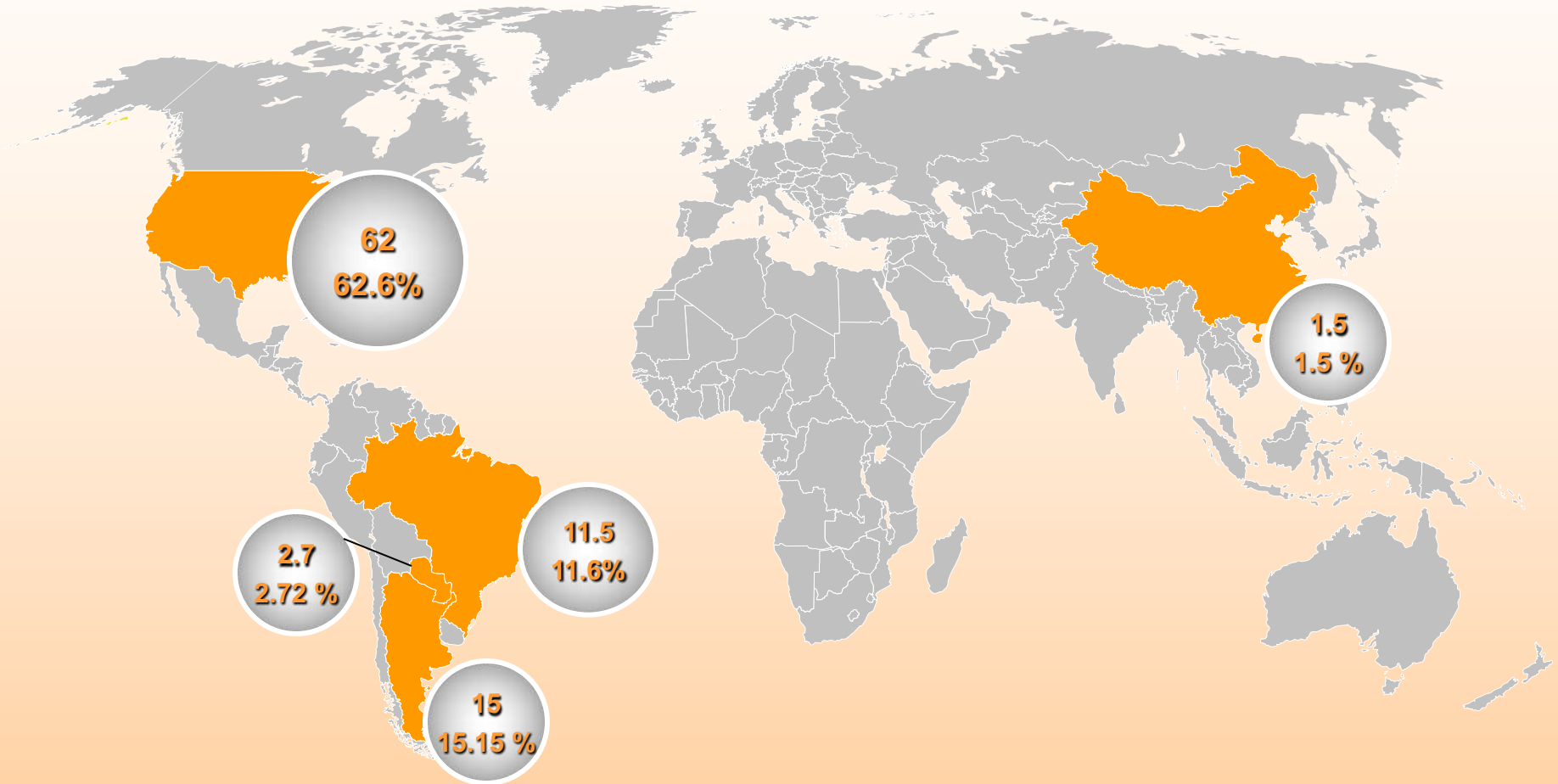
TOTAL 2007 99 MTn.





# CORN EXPORTS

TOTAL 2007 99 MTn

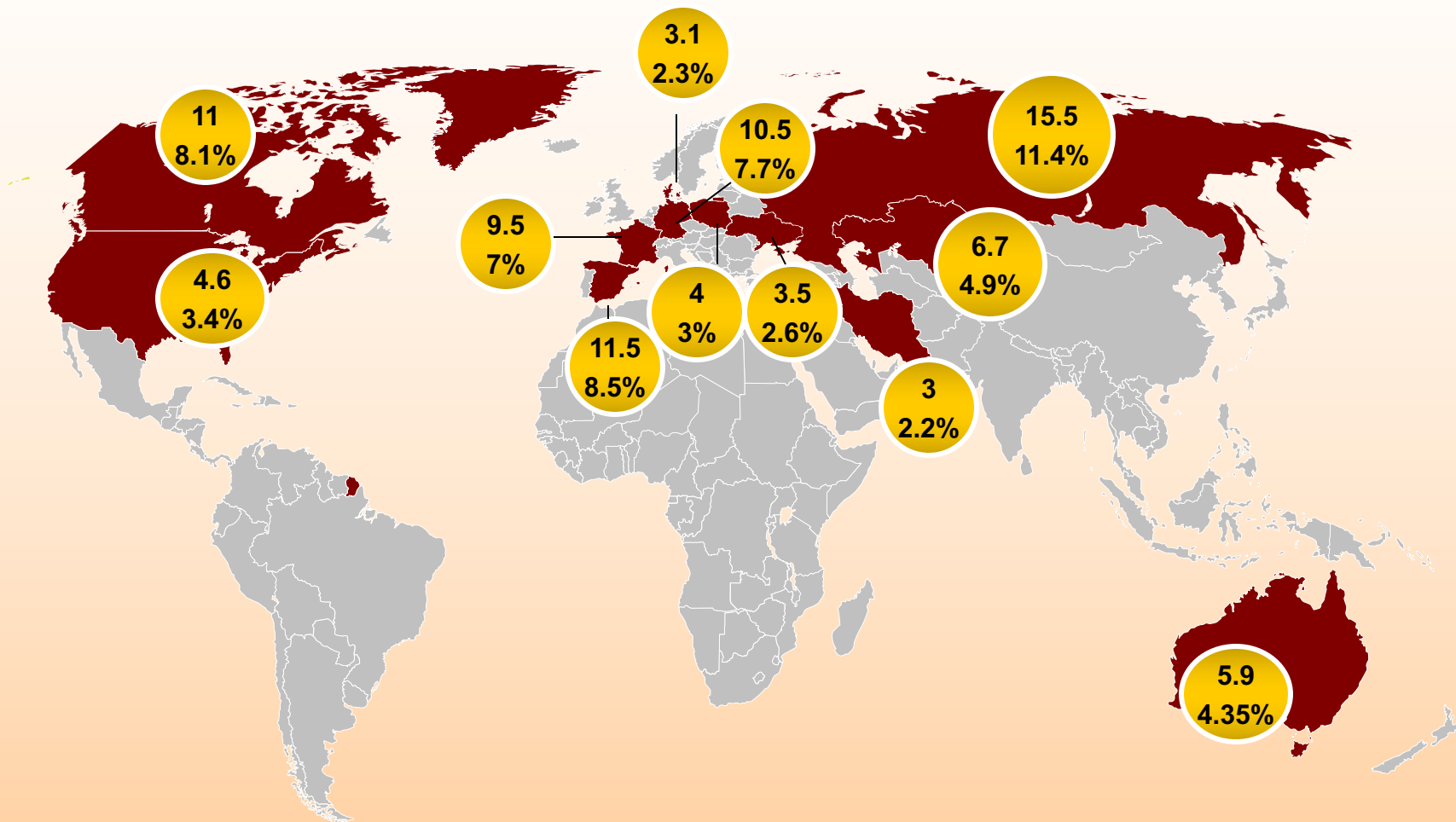




# BARLEY PRODUCTION

2007 Total World: 135.5 MTn.

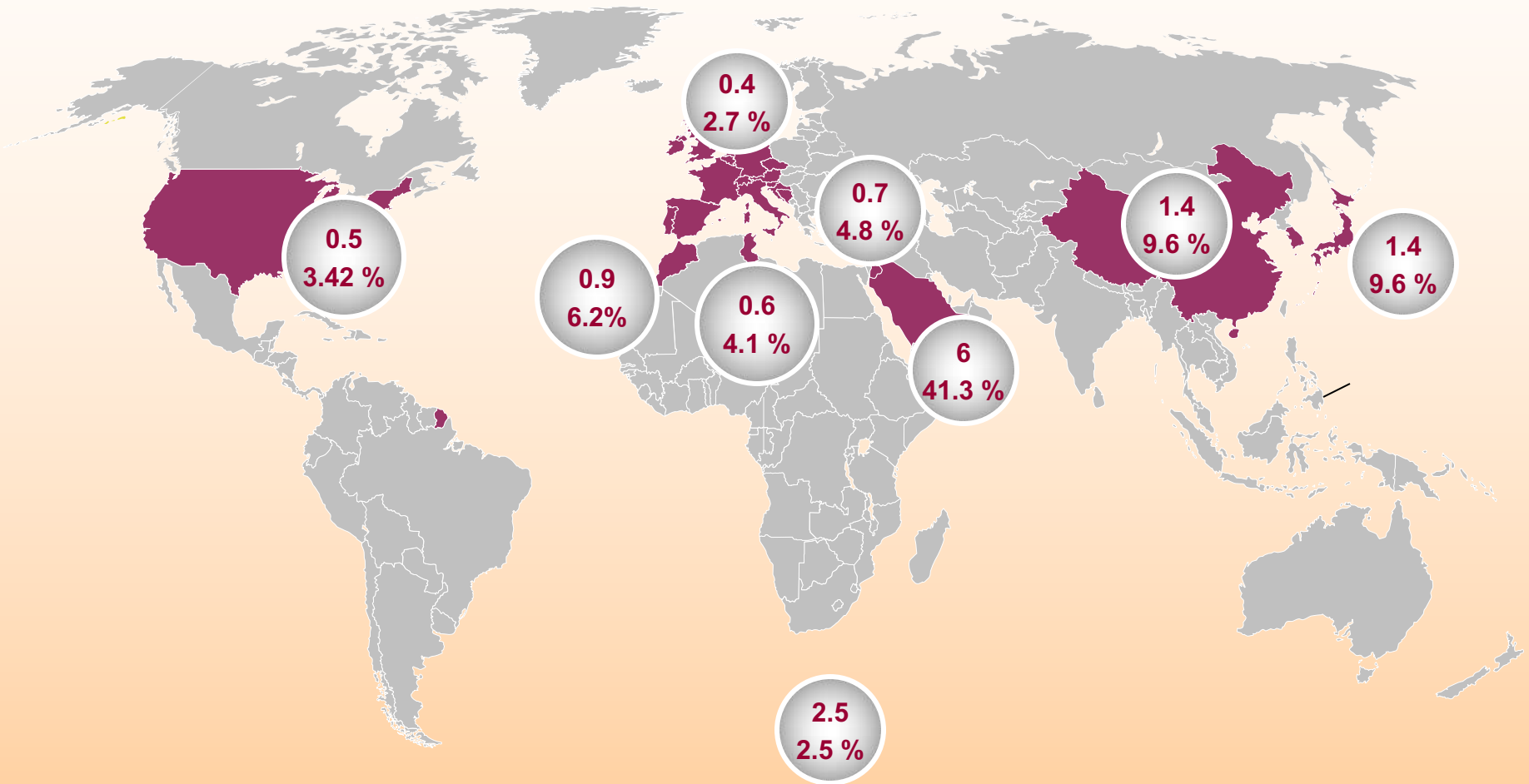
MTn y %





# BARLEY IMPORTS

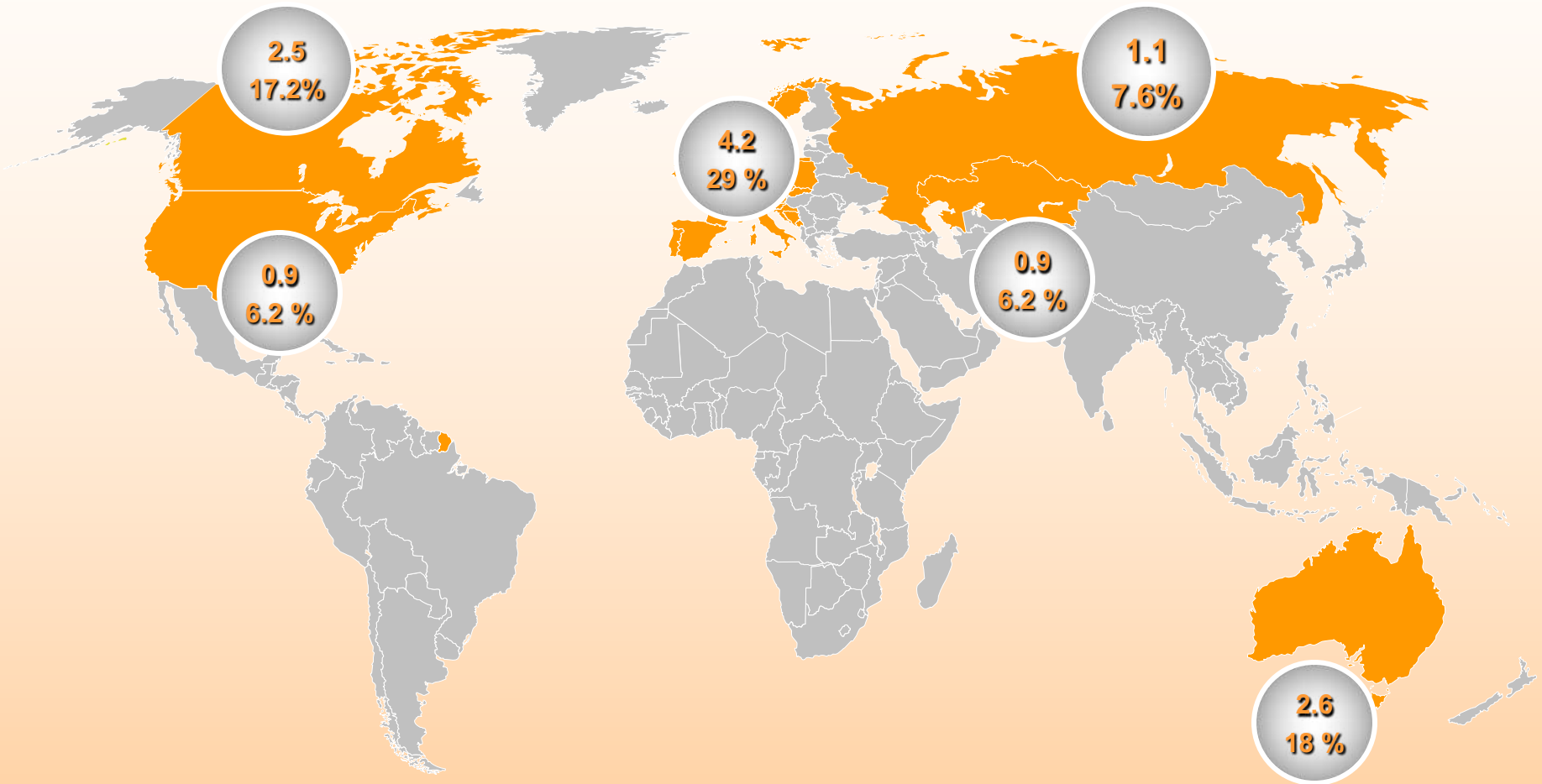
TOTAL 2007 14.6 MTn.





# BARLEY EXPORTS

TOTAL 2007 14.5 MTn

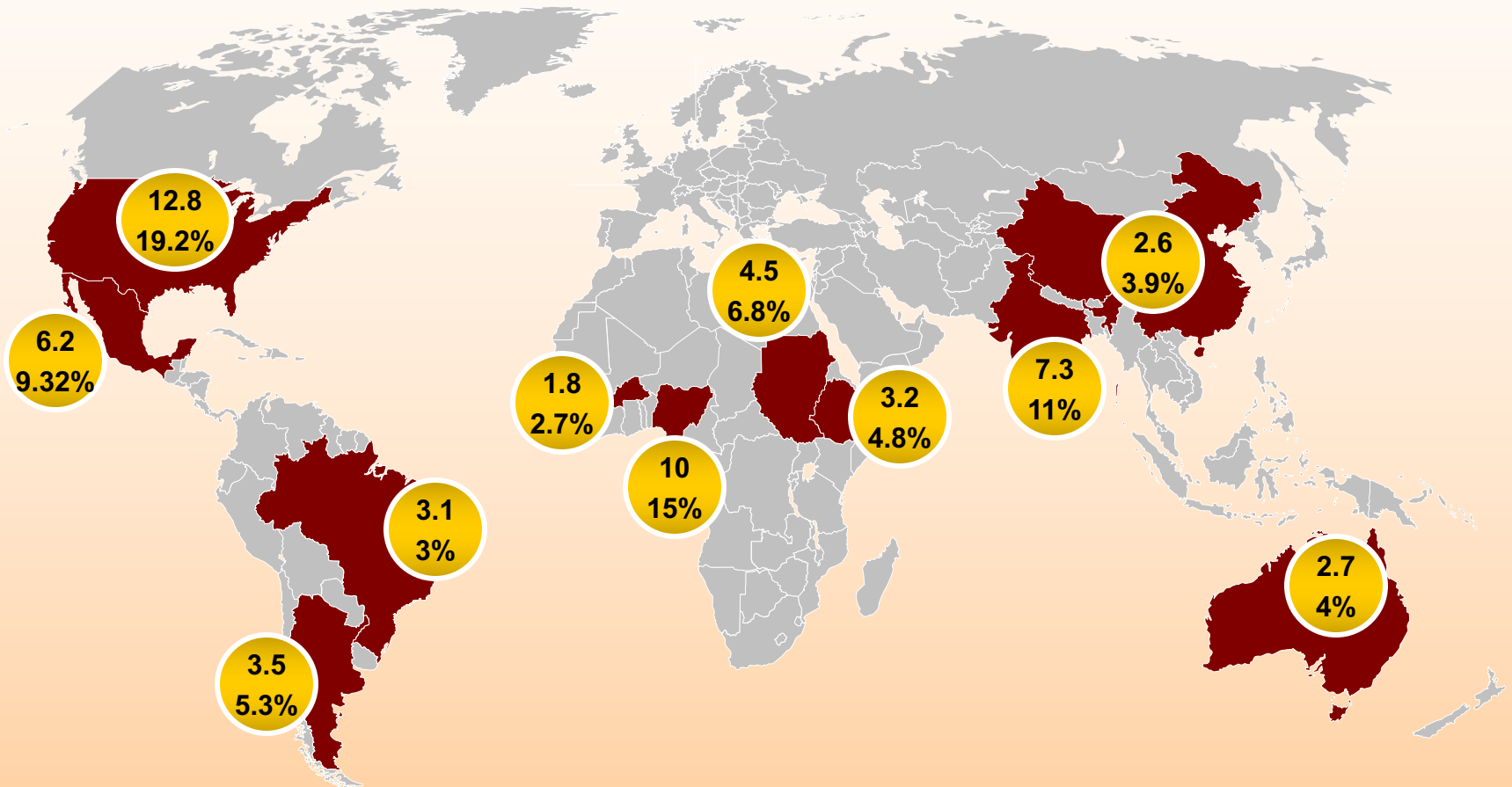




# SORGHUM PRODUCTION

2007 Total World: 66.5 MTn.

MTn y %

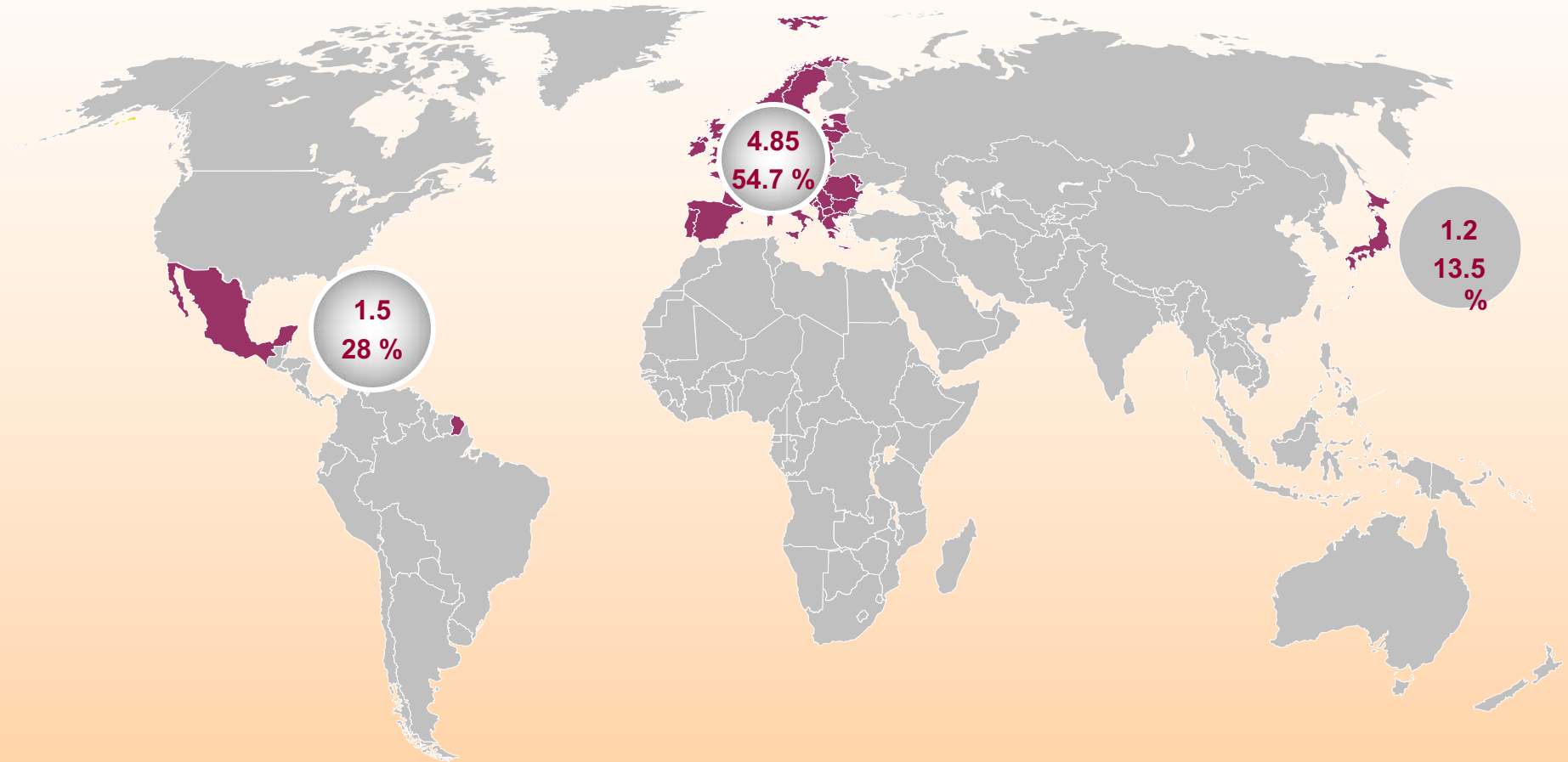




# SORGHUM IMPORTS

TOTAL 2007

8.87 MTn.

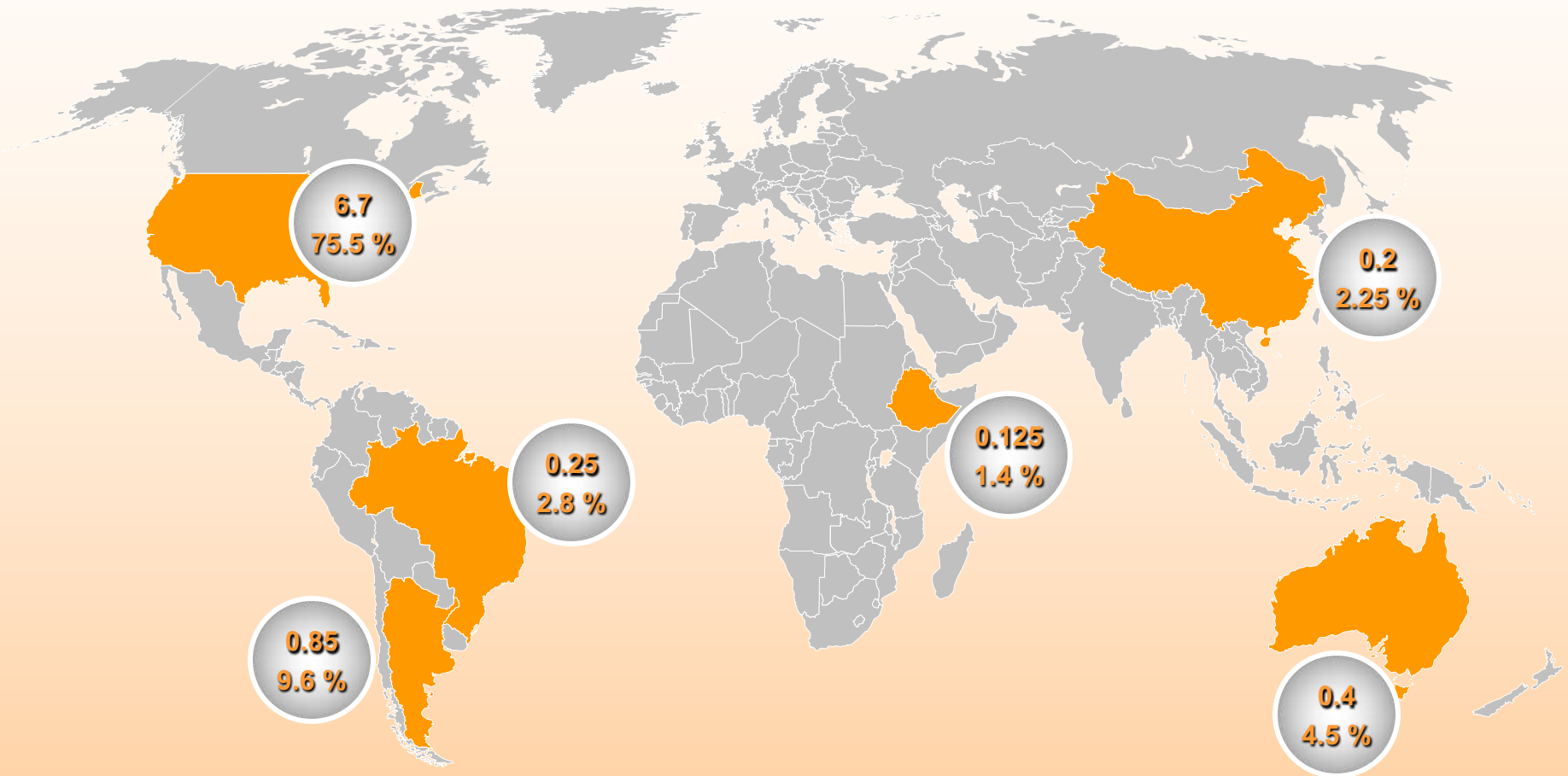






# SORGHUM EXPORTS

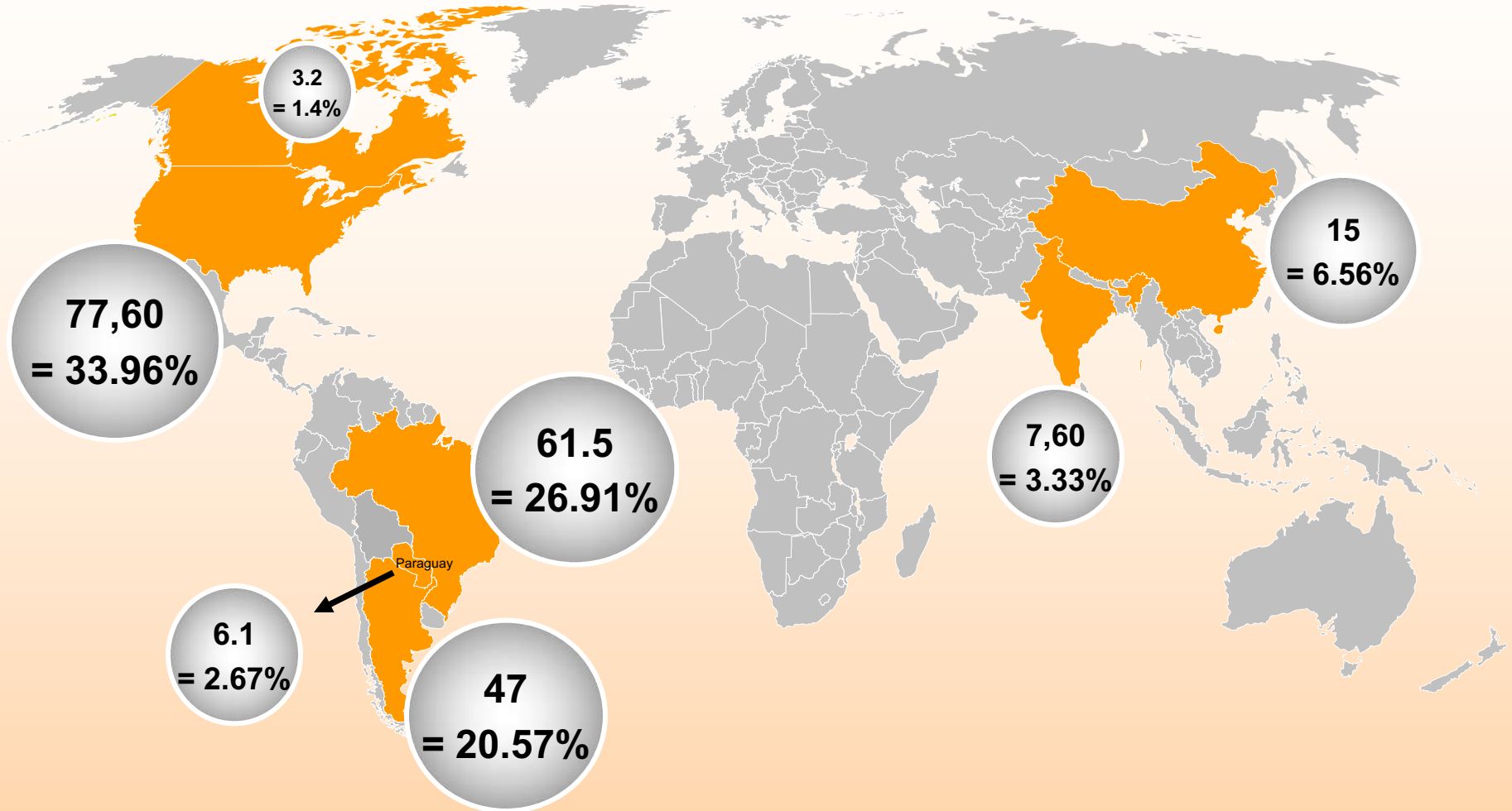
TOTAL 2007 8.87 MTn





# SOYBEAN PRODUCTION

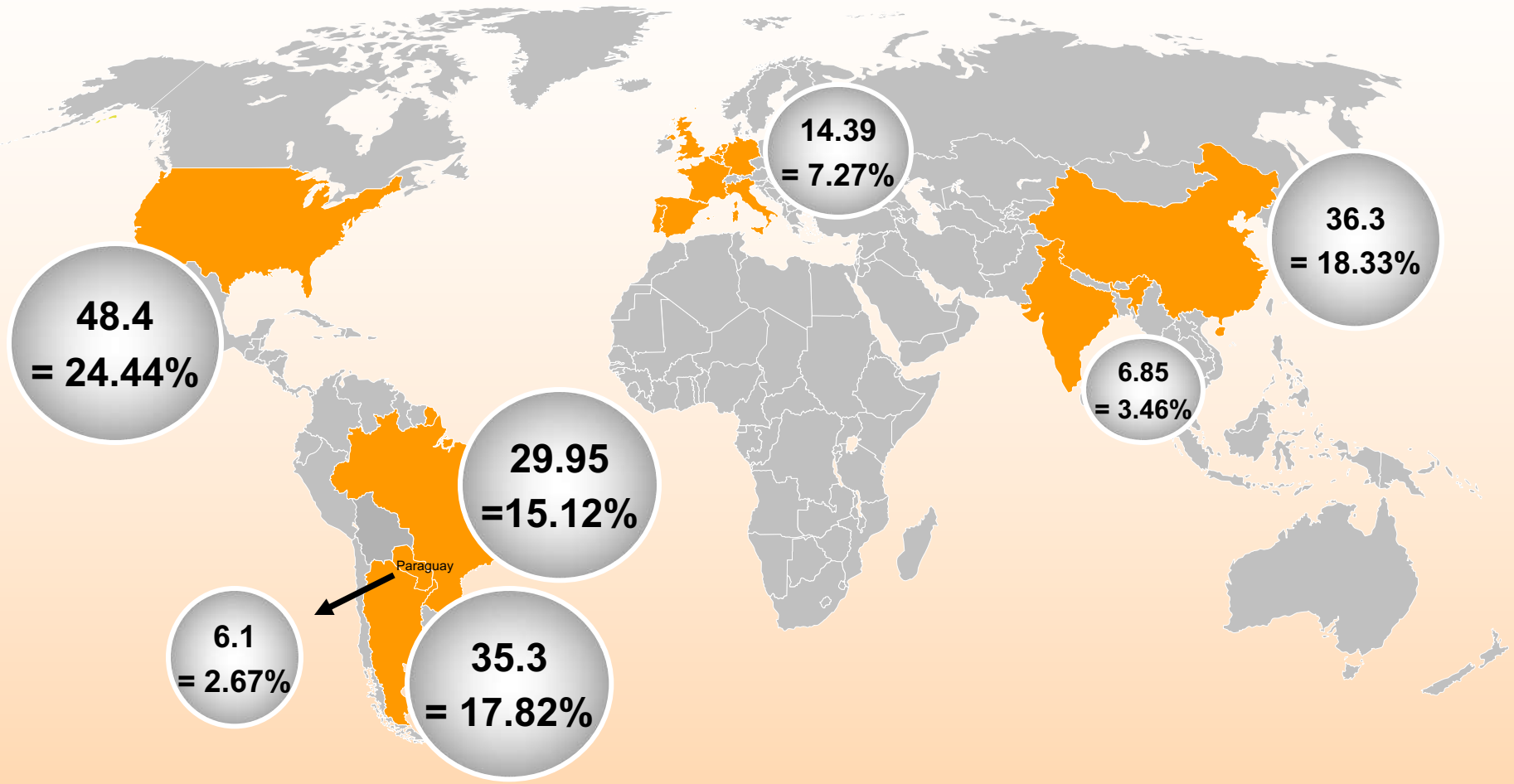
MTn. Forecast 2007/08 - % Total World Production (228.5 MTn)





# SOYABEAN CRUSHING

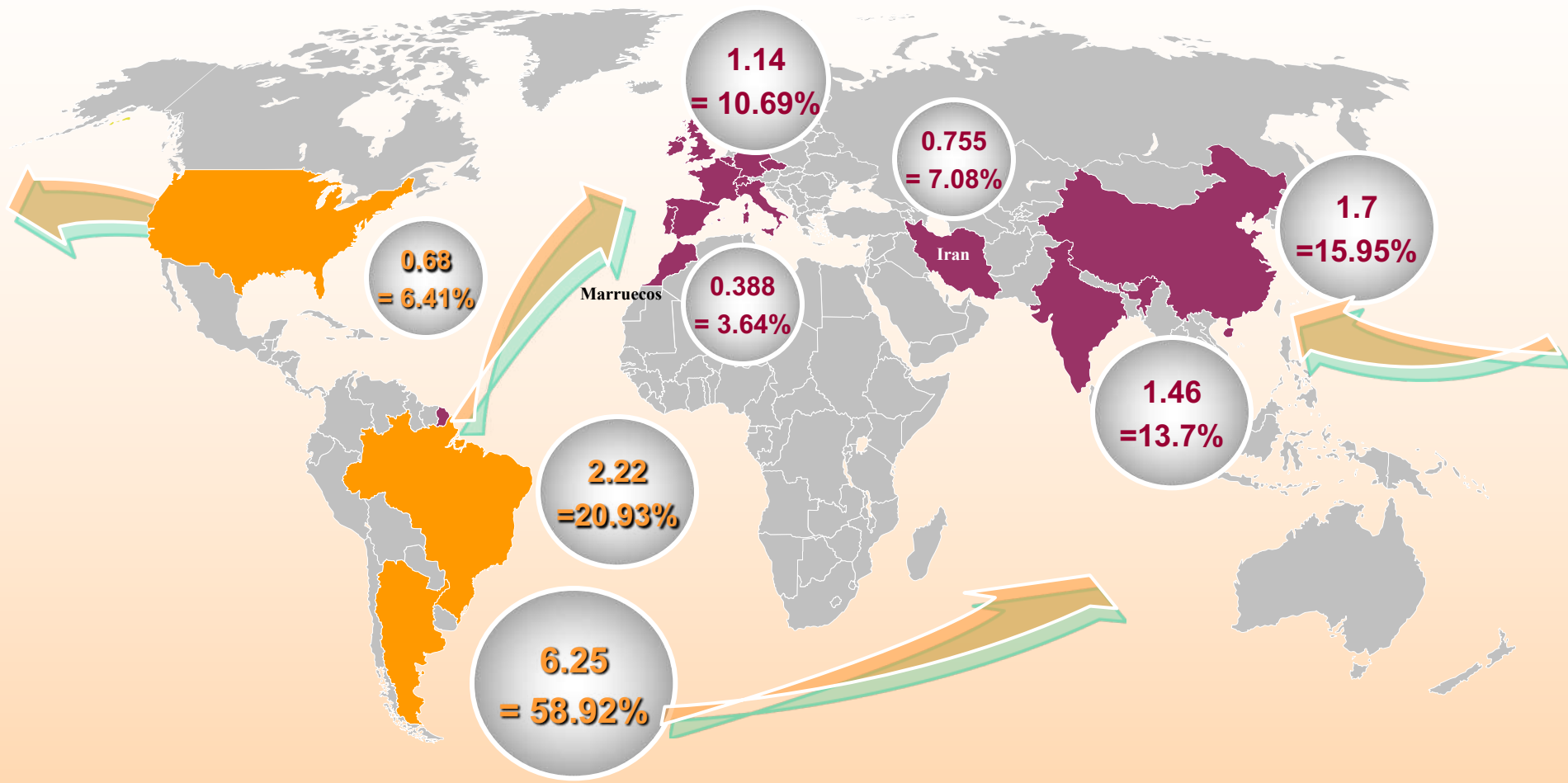
Total World 198 MTn





# EXPORT-IMPORT SOYABEAN OIL

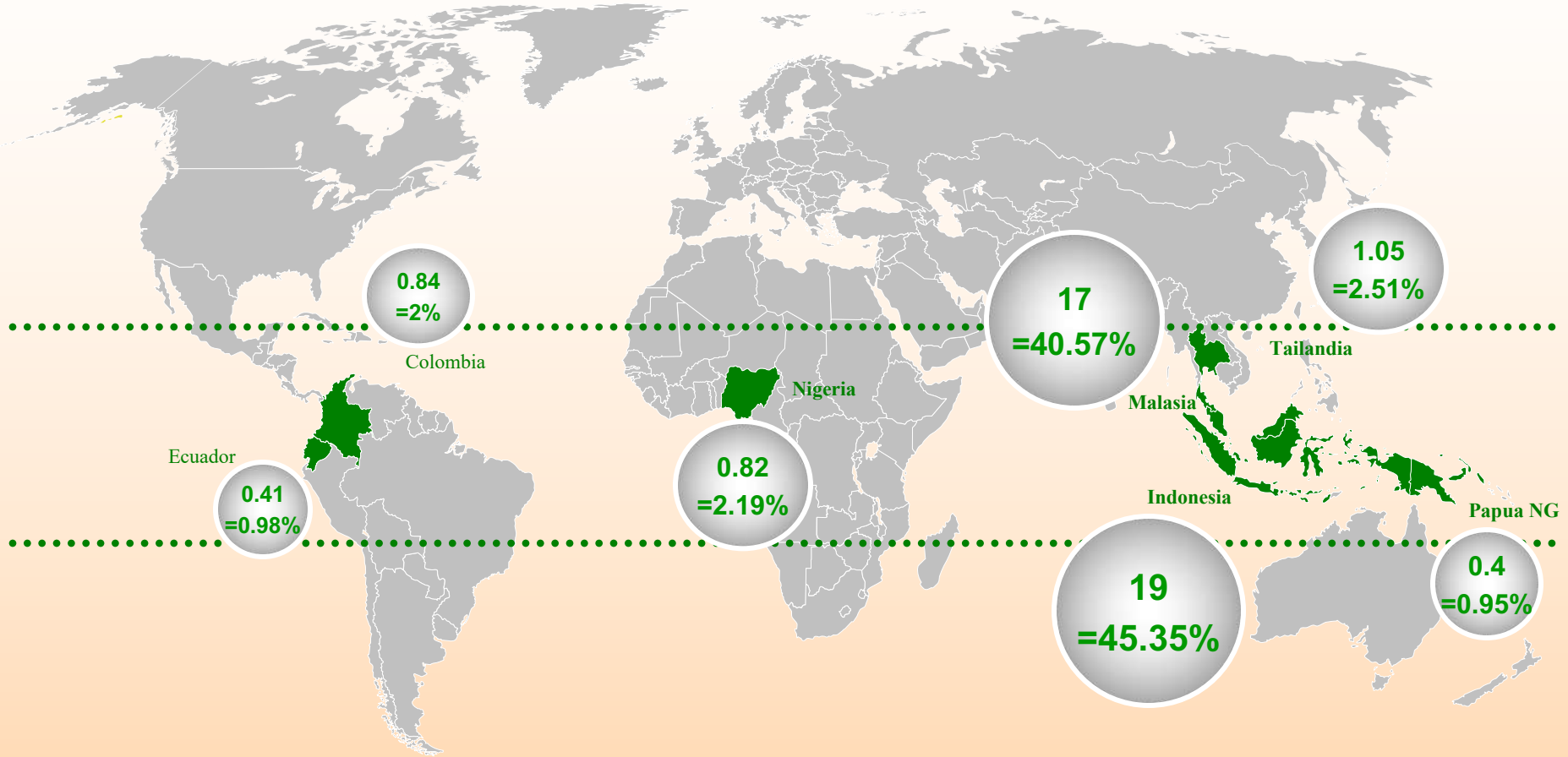
10.6 MTn. 2007/08





# PALM OIL PRODUCTION

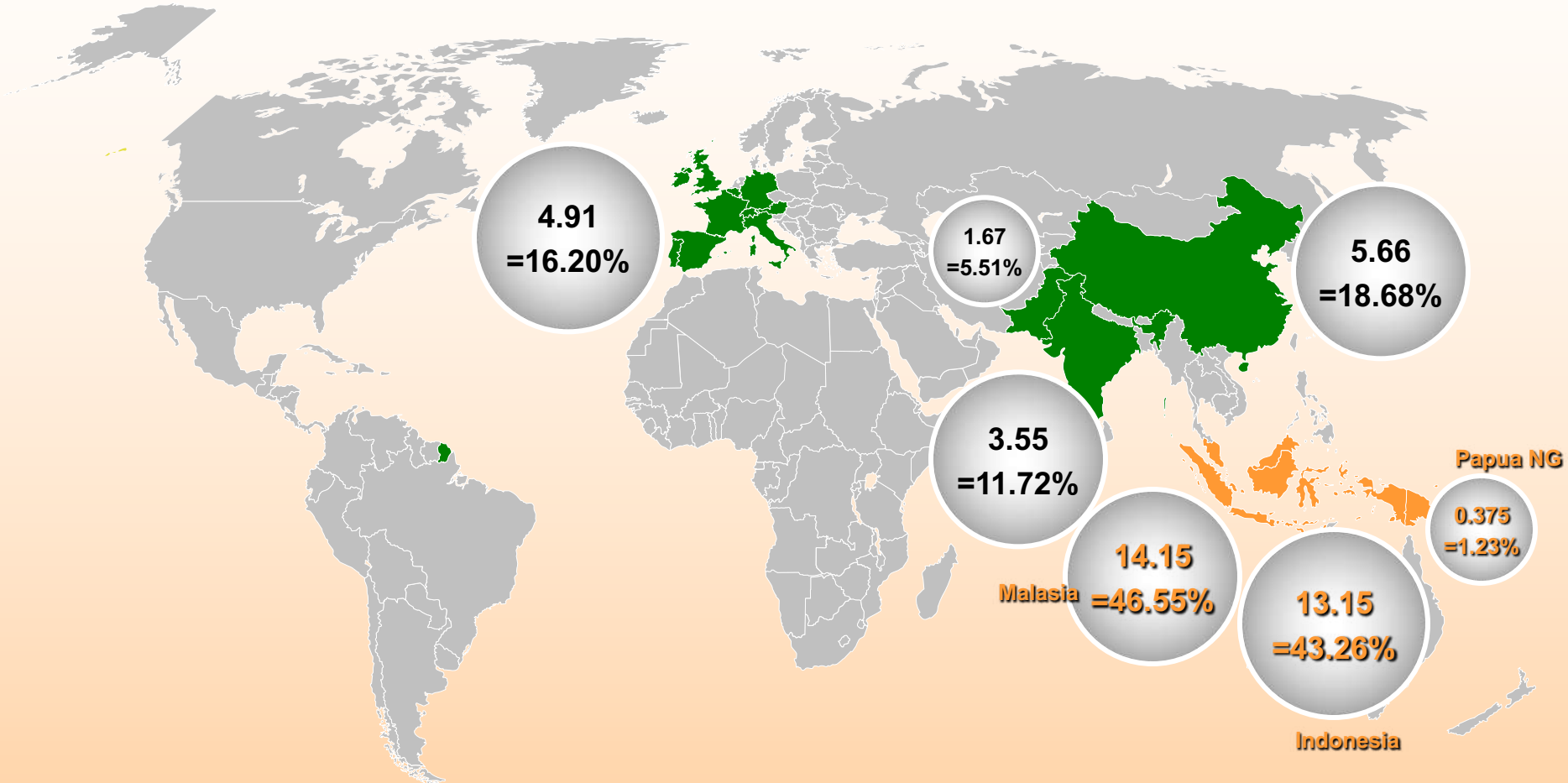
42 MTn. F 2008 - % wold





# IMPORT-EXPORT PALM OIL

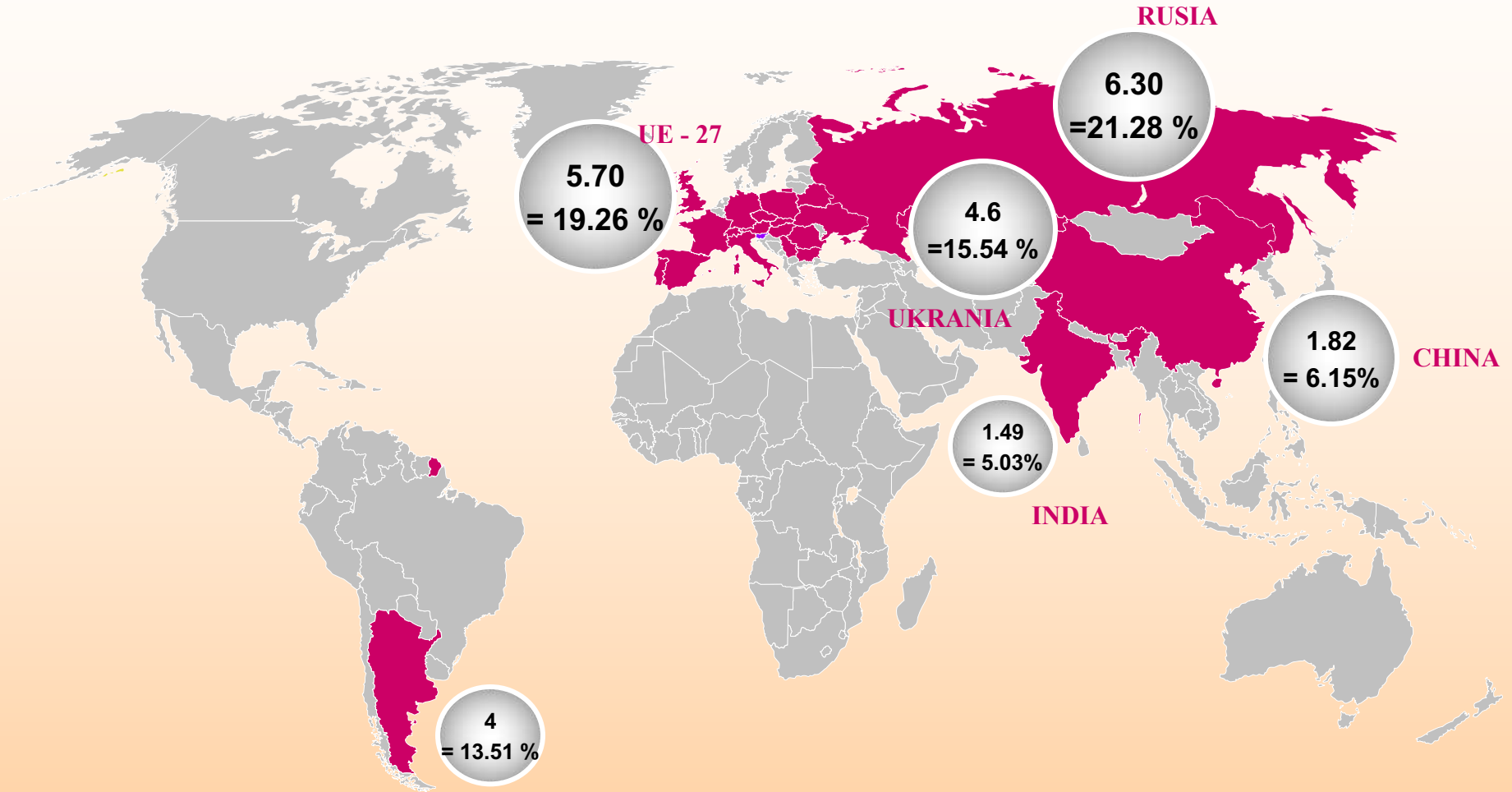
30.4 MTn 2006/7 - % wold





# SUNFLOWER PRODUCTION

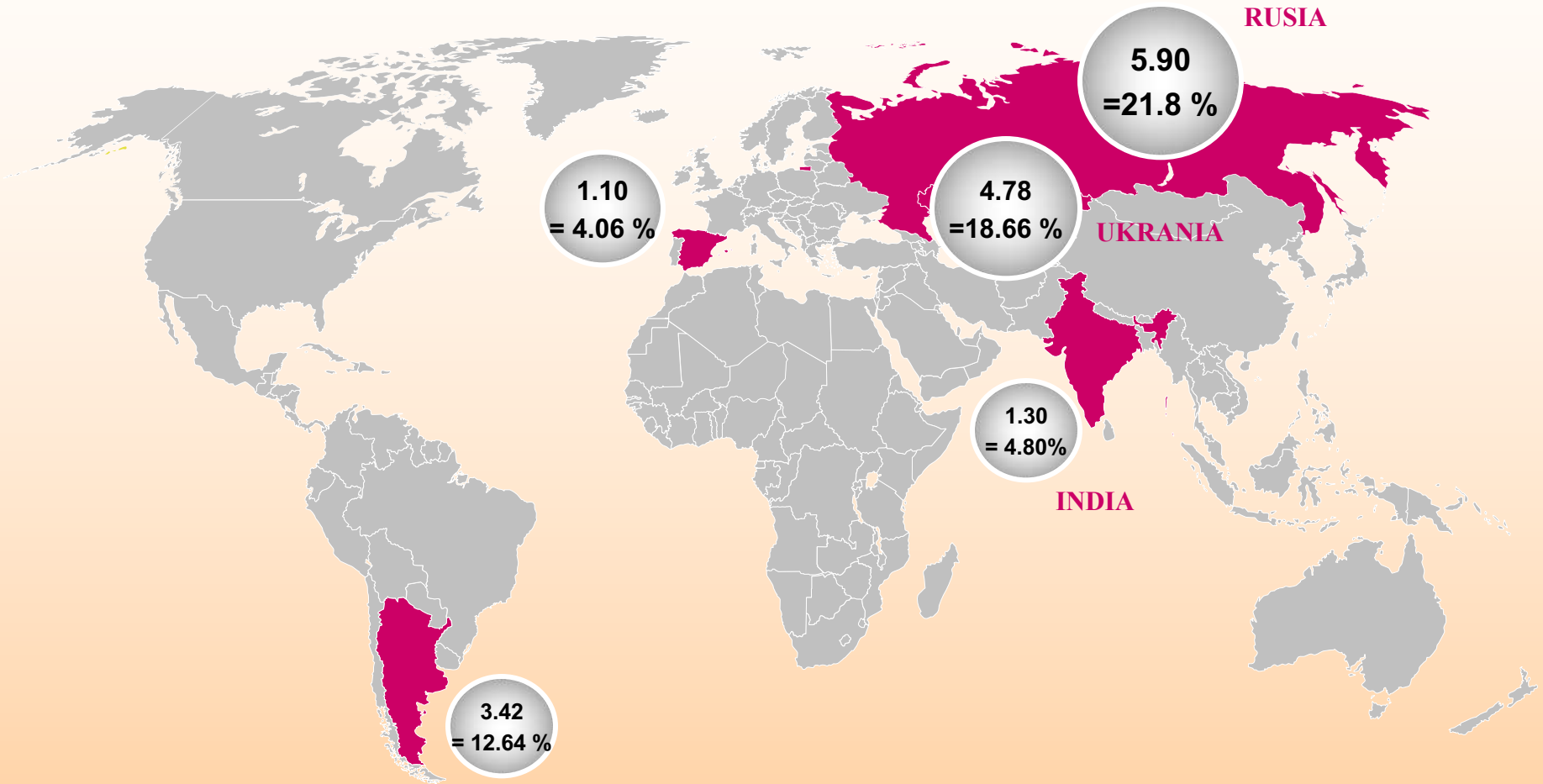
29.6 MTn. 2007/8 F - % wold





# SUNFLOWER CRUSHING

27 MTn. 2007/8 F - %

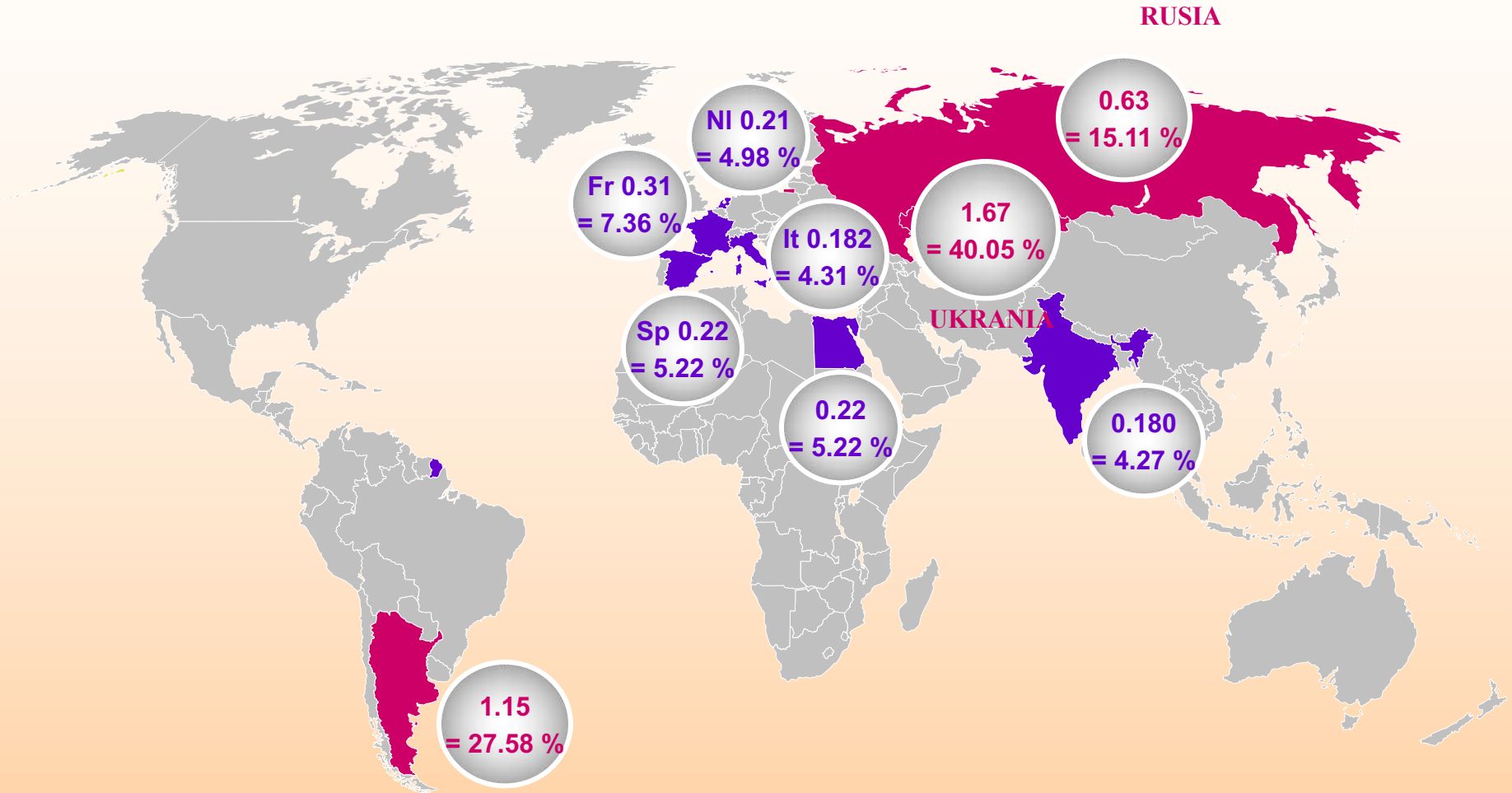






# EXPORT- IMPORT SUNFLOWER OIL

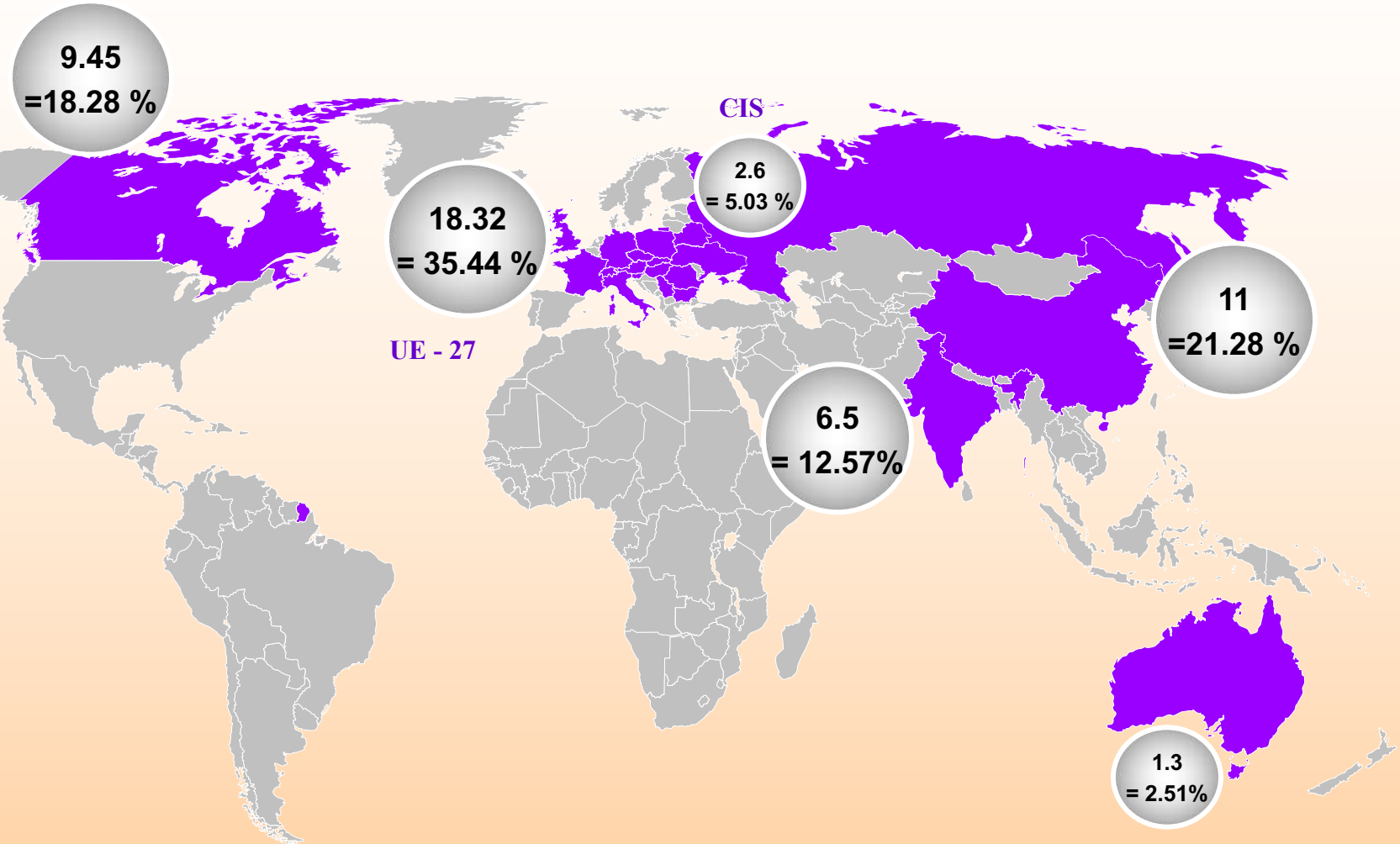
4.2 MTn. 2007/8 F - %





# RAPESEED PRODUCTION

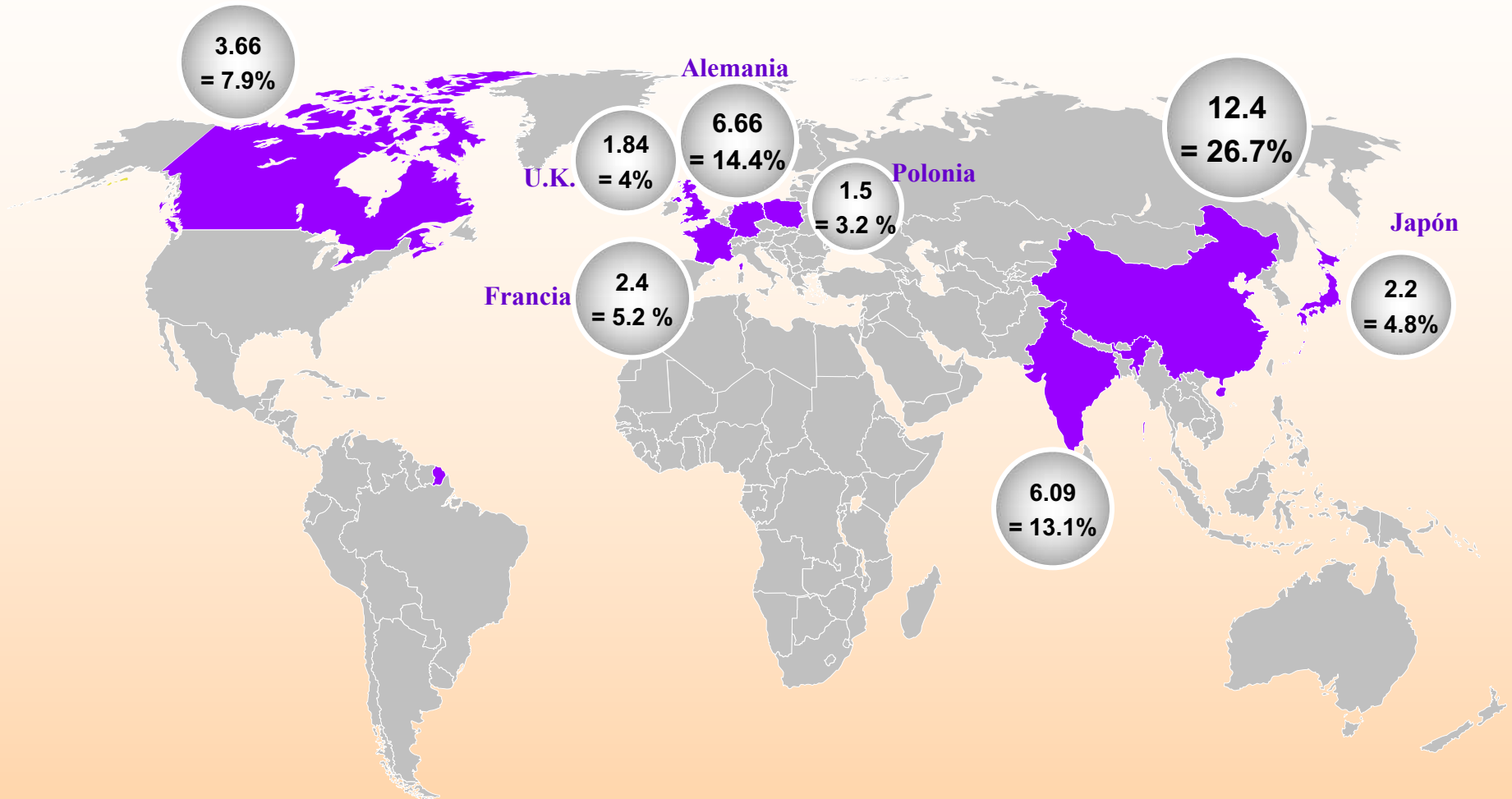
52 MTn. 2007/8 F - %





# RAPESEED CRUSHING

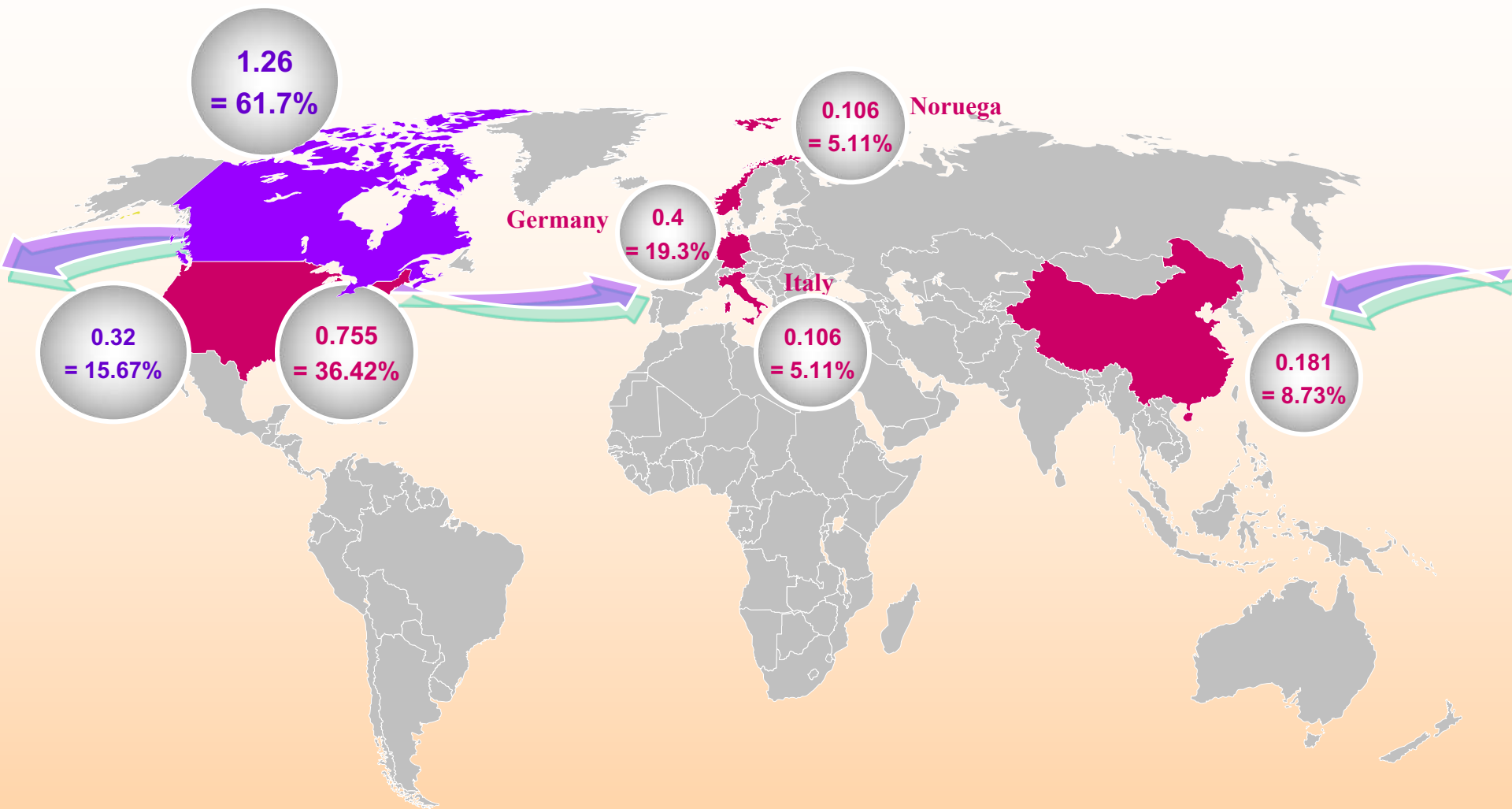
46 MTn. 2007/8 F - %





# EXPORT- IMPORT RAPESEED OIL

2 MTn. 2007/8 F - %

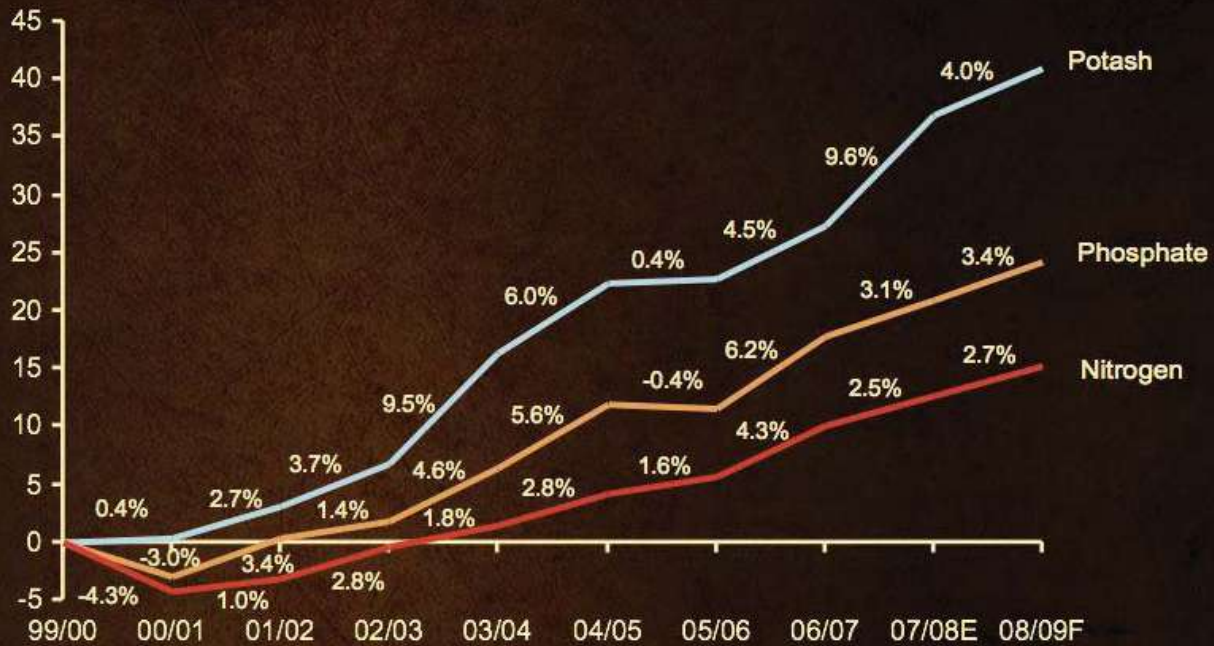


# Fertilizers



## World Fertilizer Consumption Growth

Cumulative Growth % YOY

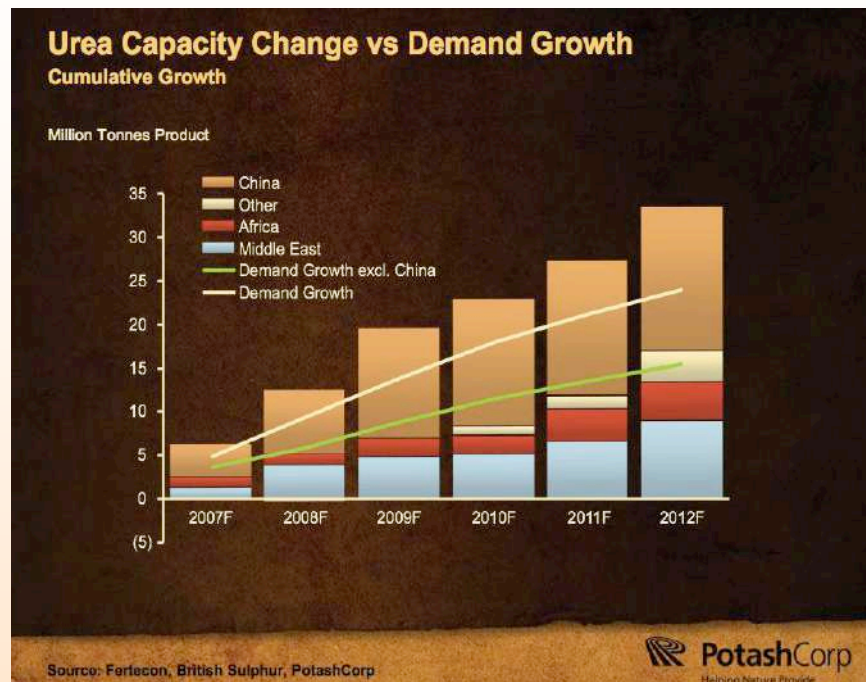
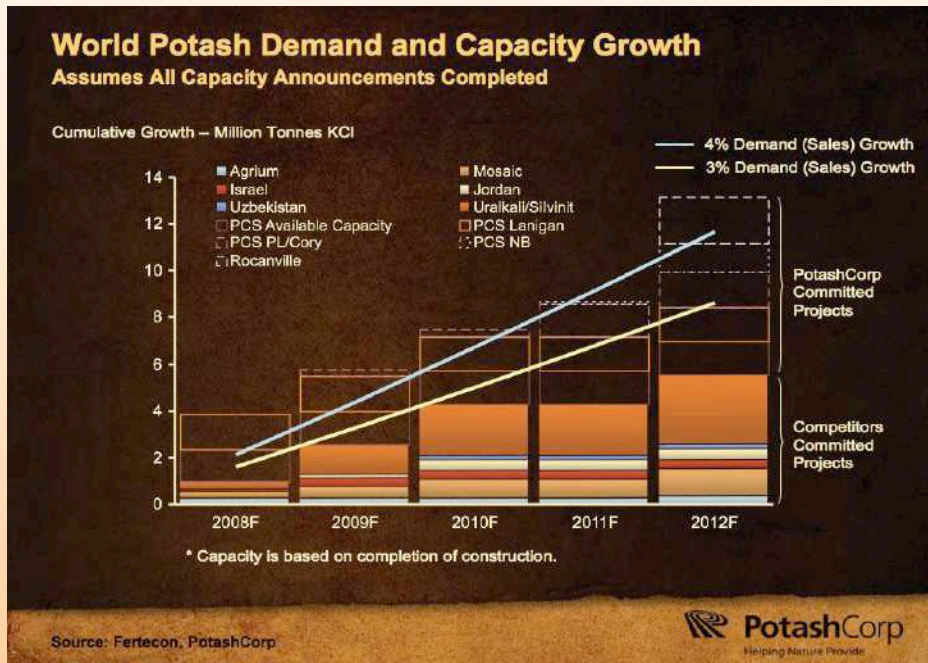


Source: Fertecon





# Fertilizers





# ACTORS IN A TRADING BUSINESS



## SELLERS

- **Brokers of Goods**
- **Ship Brokers**
- **Ship Owner**
- **Agents at Loading and discharge Port**
- **Custom Agent**
- **Surveyor Company**
- **Banks**

## BUYERS



# COGRAIN

INTERNATIONAL BROKERAGE GROUP

Representative in Italy:



Piazza De Gasperi 21  
21040 Gereszano Italy  
Tel. +39(0)295480066  
Fax +39(0)295480068  
E-mail meprag@meprag.it

Representative in Spain:



C/ Buenaventura Iñiguez, 6 bajo  
31006 Pamplona - Navarra  
Tel. +34(94828)1246  
Fax +34(94828)1247  
E-mail zeleny@zeleny.info

Date 22/03/2007

MESSRS  
ZELENY INFORMACION Y MERCADOS S.L.  
Buenaventura Iñiguez, 6 bajo  
31005 PAMPLONA (Navarra) - ESPAÑA

Contract n° C07150

We are pleased to confirm the following business concluded today through our intermediary

Sellers :

Buyers :

Quantity : 6 500 mt +/- 10% in Vessel's option at contract price.

Goods : EU milling wheat type 'E' German varieties - crop 2007 - T.W. 77/78 min - moist 15% max - f.m.2% max - Hagberg 300 min - prot odmb 14,50% min - wet gluten 30% min - W 320 min - P/L 0,80 max - s.l.m.

Quality : quality/condition final at loading as per first class Surveyor certificate.

Weights : final at discharge as per official port scale.

Packing : in bulk

Delivery : Arrival at disport from 20th August upto 20th September 2007, both dates included.

Price : 174,00 Euro/tm CIFFO Pasajes

Payment : cash against invoice within 48 hours following presentation of documents to Buyer's bank by t/t to Seller's account. Seller's bank fees on Seller's charge. Buyer's bank fees on Buyer's charge.

Particular conditions : Discharge rate: 2500 mt/WWD SSHEX - time to count from next working period following presentation of notice of readiness which shall be given by vessel during ordinary office hours - WWW - Friday 5PM clause. Other conditions as per Synacomex Charter Party.Dem/des as per C/P. Vessel to be bulkcarrier and suitable for grab discharge. Buyer's option to nominate their own Surveyor to draw representative samples of the goods at loading together with Seller's Surveyor. Seller's option to nominate their own Surveyor at discharge port. Vessel's agent at disport to be appointed by Buyers.

General conditions : as per Gafta form 94A - Arbitration as per Gafta form 125

Commission : 0,51 Euro/tm Your Favour

Cograin sa







# SHIPPING DOCUMENTS



- [Commercial Invoice](#)
- [Bill of Lading \(Freight Prepaid\) \(Clean on Board\)](#)
- [Phytosanitary Certificate](#)
- [Veterinary Certificate](#)
- [Non Poisonus Certificate](#)
- **Certificate of Radioactivity**
- [Certificate of Quality](#)
- [Certificate of Quantity](#)
- [Certificate of Origin](#)
- [Holds Clean Lines Certificate](#)
- [Fumigation Certificate](#)
- [Master Receipt](#)
- [Statement of Facts](#)
- [Charter Party](#)
- [Notice of Readiness](#)
- [Insurance](#)
- [L/C](#)



# B/L

CODE NAME "CONGENBILL", EDITION 1994 Page 2

Shipper **BILL OF LADING** B/L No. 1  
TO BE USED WITH CHARTER-PARTIES

Germany Reference No.

Consignee

TO ORDER

Notify Address

/ SPAIN

Vessel **M/V "AGATHA"** Port of loading **RIGA, LATVIA**

Port of discharge **PASAJES / SPAIN**

Shipper's description of goods Gross weight

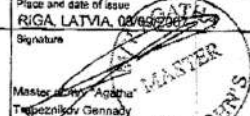
## COPY

EU quality wheat crop 2007 in bulk 5850 MT

Clean on board  
Freight payable as per c/p

(of which NONE on deck at Shipper's risk; the Carrier not being responsible for loss or damage howsoever arising)

Freight payable as per: C/P CHARTER-PARTY dated: 29.08.2007	<b>SHIPPED</b> at the Port of Loading in apparent good order and condition on board the Vessel for carriage to the Port of Discharge or so near thereto as she may safely get the goods specified above. Weight, measure, quality, quantity, condition, contents and value unknown. IN WITNESS whereof the Master or Agent of the said Vessel has signed the number of Bills of Lading indicated below all of this tenor and date, any one of which being accomplished the others shall be void. FOR CONDITIONS OF CARRIAGE SEE OVERLEAF
FREIGHT ADVANCE Received on account of freight.	
Time used for loading: ..... days ..... hours.	

Freight payable at: <b>AS PER C/P</b>	Place and date of issue: <b>RIGA, LATVIA, 08/09/2007</b>
Number of originals B/L: <b>3 (THREE)</b>	Signature:  Master of M/V "AGATHA" Tepezukhov Gennady

Shipper:

**WJ GRAIN LTD**  
1051 BUDAPEST, SZENDE TAL str.1  
HUNGARY

Consignee  
**TO ORDER**

Notify address

Vessel **M/V "KAMENITZA"** Port of loading **ODESSA, UKRAINE**

Port of discharge **SANTANDER, SPAIN**

Shipper's description of goods

**KAZAKHSTAN MILLING WHEAT - CROP 2007**

Page **B/L No. 2**

**BILL OF LADING**  
TO BE USED WITH CHARTER-PARTIES

Reference No.

**COPY**  
**NON NEGOTIABLE**

Gross weight

**10 769.100**  
**MT**

CLEAN ON BOARD  
FREIGHT PREPAID

(of which none on deck at Shipper's risk; the Carrier not being responsible for loss or damage howsoever arising)

Freight payable as per: CHARTER-PARTY dated:	<b>SHIPPED</b> at the Port of Loading in apparent good order and condition on board the Vessel for carriage to the Port of Discharge or so near thereto as she may safely get the goods specified above. Weight, measure, quality, quantity, condition, contents and value unknown. IN WITNESS whereof the Master or Agent of the said Vessel has signed the number of Bills of Lading indicated below all of this tenor and date, any one of which being accomplished the others shall be void. FOR CONDITIONS OF CARRIAGE SEE OVERLEAF
Received on account of freight:	
Time used for loading: ..... days ..... hours.	

Freight payable at:	Place and date of issue: <b>ODESSA, 26 FEBRUARY, 2008</b>
Number of originals B/L:	Signature: <b>MASTER OF M/V "KAMENITZA"</b> <b>CAPT. ANGELIN PETROV ILYEV</b>





**UAB "SEKARGAS ir KOMPANIJA"**  
NEPRIKLAUSOMA KONTROLERŲ AGENTŪRA

Jurgiu g. 24-2, LT-01205 Klaipėda  
Tel. +370 46 312758, Faksas +370 46 401160  
Mob. tel. +370 698 46693, +370 698 46818  
El. paštas sekargas@sekargas.lt  
PVM mok. kodas LT413637314



www.sekargas.lt

KS F ID

**CERTIFICATE OF CLEANLINESS**  
**AND SUITABILITY OF SHIP'S HOLDS No. 329/07 LRL**

Vessel:	"AGATHA"
Cargo:	EU quality wheat crop 2007 in bulk
Port of loading:	Riga, Latvia
Port of discharging:	Pasajes/Spain
Shipper:	Germany
Consignee:	To order
Notify address:	Spain
Date of inspection:	07.09. 2007
Time of inspection:	08.45 hr LT

This is to certify, that cargo holds described above were examined internally for cleanliness and as far as could be seen were found clean, dry and free from harmful material and, in our opinion, in respect based on our visual inspection and at the time of our inspection were in a fit state to receive a cargo of:

**EU quality wheat crop 2007 in bulk**

As far as could be seen from our Visual inspection, the hatch covers and jointing appeared to be in sound condition.  
Particulars of the last four cargoes carried, which were stated-  
Last - Rock salt  
Second Last - Wheat  
Third Last - Steel pellets  
Fourth Last - Gypsum

This document reflects our findings in place and time of our inspection.  
Liepaja, 9 September 2007. "SEKARGAS ir KOMPANIJA"  
as 1<sup>st</sup> class inspection company



Inspection is carried out within the scope of Principal's instruction in good faith by skilled personnel and our responsibility is limited to the exercise of due care.





**UAB "SEKARGAS ir KOMPANIJA"**

NEPRIKLAUSOMA KONTROLĒS AGENTŪRA

Jurgitų g. 24-2, LT-01206 Kiepėdės  
Tel. +370 46 312753, Faksas +370 46 401160  
Mob. tel. +370 686 46593, +370 686 46816  
El. paštas sekargas@sew-irgas.lt  
PVM mok. kodas LT418637314



www.sekargas.lt

KS F 1 D

**WEIGHT CERTIFICATE No. 329/07LRL**

Vessel:	<b>"AGATHA"</b>
Commodity:	EU quality wheat crop 2007 in bulk
Shipper:	Germany
Consignee:	To order
Notify:	Spain
Loading port:	Riga, Latvia
Discharge port:	Pasažes/Spain
Loading Commenced:	07 09 2007
Loading Completed:	08 09 2007

This is to certify that the weight of cargo described above, loaded into cargo holds of above named vessel determined by re-weighing at time of loading on verified electronic weight equipment under our supervision and control. Re-weighing performed in accordance with GAFTA Weighing Rules 123. Accordingly to the result of inspection weight of loaded cargo is:

**5850.000 MT**

Liepaja, 9 September 2007

**"SEKARGAS ir KOMPANIJA"**  
as 1<sup>st</sup> class inspection company



Inspection is carried out within the scope of Principal's instruction in good faith by skilled personnel and our responsibility is limited to the exercise of due care.



Gafta

**FOSPA**  
INTERNATIONAL





**UAB "SEKARGAS ir KOMPANIJA"**  
NEPRIKLAUSOMA KONTROLĒS AGENTŪRA

Jurgina g. 24-2, LT-91205 Kolpėdė  
Tel. +370 46 312758, Faksas +370 46 401160  
Mob. tel. +370 698 46693, +370 698 46618  
El. paštas sekargas@sekargas.lt  
PVM mok. kodas LT419887914



www.sekargas.lt

KS F 1D

**CERTIFICATE OF QUALITY No. 329/07LRI**

Vessel: "AGATHA"  
 Quantity: 5850,000 MT (as per B/L)  
 Commodity: EU quality wheat crop 2007 in bulk  
 Shipper: Germany  
 Consignee: To order  
 Notify: Spain  
 Loading port: Riga, Latvia  
 Discharge port: Pasajes/Spain  
 Loading commenced: 2007 09 07  
 Loading completed: 2007 09 08  
 Inspection: Sampling, laboratory investigations

This to certify that by inspectors of Independent Survey Agency "Sekargas ir kompanija" was performed sampling of above named cargo during it loading. The samples are drawn and composed accordingly GAFTA Sampling Rules- 124. The composite samples were packed, labeled and sealed up.

Represented sample dispatched to independent laboratory for determination of below named parameters:

**QUALITY:**

Parameters	Units	Actual results
PROTEIN	%	15,70
TEST WEIGHT	Kg/hl	82,69
FALLING NUMBER	Sec.	336
MOISTURE	%	14,17
ADMIXTURE	%	0,20
GLUTEN	%	33,0
INSECT	-	NON

Samples will be retained for a minimum of 3 months unless written instructions are received to the contrary.  
Licpaža, 12<sup>th</sup> September 2007

"SEKARGAS ir KOMPANIJA"  
As 1<sup>st</sup> class inspection company



Inspection is carried out within the scope of Principal's instruction in good faith by skilled personnel and our responsibility is limited to the exercise of due care.



Gafo

IOSFA INTERNATIONAL







1. Agent  
 ASTRAMAR TRANSPORT Ltd.  
 14, Katrinas Dambis str., Riga, LV-1045  
 LATVIA  
 Phones: 371-7096702, 371-7096700

Port of RIGA

**STATEMENT OF FACTS**

(Adopted and recommended by BIMCO in 1998)

2. Vessel's name <b>AGATHA</b>		3. Berthes <b>AS-6</b>	
4. Owners/Disp. Owners/Operator <b>PETER DOEHLE</b>		5. Berthed <b>AS-6 07/09/2007 07:06</b>	
6. Cargo <b>WHEAT loaded 7150 MT</b>		7. Discharging commenced	8. Discharging completed
		10. Loading commenced <b>07/08/2007 09:40</b>	11. Loading completed <b>08/08/2007 21:50</b>
12. Charter party <b>unknown</b>		13. Cargo docs aboard <b>08/09/2007 22.30</b>	14. Sailed <b>08/09/2007 23.45</b>
15. NOR tendered <b>07/09/2007 05:30</b>	15a. NOR accepted <b>AS PER C/P</b>	16. Arrived from <b>ROTTERDAM</b>	17. Sailed to <b>PASAJES</b>
18. Arrived on roads <b>07/09/2007 05:30</b>	19. Pilot aboard <b>07/09/2007 05:54</b>	20. Draft on arrival (fore/aft), m <b>2.43 / 4.19</b>	21. Draft on sailing (fore/aft), m <b>6,02 / 7,46</b>
22. Dropped anchor	23. Weighed anchor	24. BOB on arrival (FO/GO), mt <b>178.7 / 24.6</b>	25. BOB on sailing (FO/GO), mt <b>178.7 / 23.6</b>
26. Free pratique given <b>07/09/2007 07:45</b>	27. Port Clearance received <b>08/09/2007 23.25</b>	28. FW on arrival, mt <b>90</b>	29. FW on sailing, mt <b>87</b>
30. ETA Port of destination <b>ETA PASAJES 15/09 1200 LT w/P</b>		32. Number of tugs used (inward / outward) <b>NO / NO</b>	

**DETAILS OF DAILY WORKING**

Date	Day	Hours worked		Hours stopped		No. of gangs	Remarks
		from	to	from	to		
07/08/2007	Tuesday	09:40	23:59			two/one	
08/08/2007	Wednesday	00:00	21:50			two/one	

**Other delays and breaks**

Date	from	to	Reasons
07/09/2007	05:30	05:54	Waiting for pilot
	07:06	07:45	Inward clearance
	07:45	09:30	Holds inspection by surveyer
08/09/2007	09:30	09:40	Preparing for loading
	21:50	22:45	Preparing and signing of cargo documents
	22:45	23:25	Outward clearance

**General remarks**

Place and date **RIGA September, 08, 2007**

AGENT

ASTRAMAR TRANSPORT LTD.  
 ONLY





**ASTRAMAR** TRANSPORT Ltd., Riga



M/V AGATHA

Port of RIGA

Date 07/09/2007

## NOTICE OF READINESS

(Adopted and recommended by BIMCO in 1998.)

Messrs. Port Authorities, Shippers

Dear Sirs,

This is to inform You that above mentioned vessel

has arrived on the roads

07/09/2007 at 05.30 hours It

berthed at the AS-5 on

07/09/2007 at 07.06 hours It

is in every respect ready to load her cargo of WHEAT

according to all terms and conditions of the Charter Party dated unknown

Notice of Readiness tendered 07/09/2007 at 05.30 hours It

Master

Received for delivery 07/09/2007 at 05.30 hours It

Agent

Accepted AS PER C/P

Shippers AS AGENT ONLY

*(Handwritten signature)*  
**ASTRAMAR**  
TRANSPORT LTD  
AS AGENT ONLY



**MASTER'S RECEIPT.**

**VESSEL: M/V " AGATHA "**  
**VOYAGE: Riga, Latvia – Pasajes, Spain**  
**CARGO: EU quality wheat crop 2007 in bulk**

**I, Master of m/v "Agatha" hereby declare having received as follows at port of Riga:**

- **One original B/L Nr.1**
- **One copy B/L Nr.1,**
- **One cargo manifest Nr.1, T2L.**

**08.09.2007**  
**Port of Riga**

**Master of m/v "Agatha"**





(Navarra)

**Sparte Getreide / Raps / Hülsenfrüchte**

Phone:  
Telefax:  
Telex:  
E-Mail:

Our reference:

Date: 12.09.2007

**Commercial Invoice MR 8430**

**Re: Contract C07150 dd. 22.03.2007  
6.500 mt +/- 10% EU milling wheat, German "E"-varieties  
cif free out Pasajes**

---

We debit you for shipment by vessel MV "AGATHA" from Riga to Pasajes,  
B/L's dd. 08.09.2007 as follows:

5.850.000 kos Latvian quality wheat varieties "E", crop 2007 in bulk	
at EUR 174,00 per 1.000 kos	
	EUR 1.017.900,00
	<u>EUR 1.017.900,00</u>

**Parity:** CIF FO Pasajes

**Documents:**

- Bill of Lading no. 1 (2/3 originals + 1 copy)
- Master's receipt (1 copy)
- Manifest of Cargo/T2L (1 copy)
- Insurance certificate (1 Original + 1 copy)

**Payment:** Documentary collection

ppa.



## TELEFAX

<b>An/Att:</b>	<b>Zeleny</b>	
	<b>att.: losu/Virginia</b>	
<b>Fax.-No.:</b>		<b>Phone:</b>
<b>Von/Sender:</b>	<b>Grain Dept.</b>	<b>e-mail:</b>
<b>Fax.-No.:</b>		<b>Phone:</b>
<b>Seite(n) (einschl. Deckblatt) / 1</b>		<b>Datum / 31.08.07</b>
<b>Page(s) (incl. cover-sheet):</b>		<b>Date:</b>

Bitte benachrichtigen Sie uns bei unvollständigem Empfang / If not properly received, please call:

**Re: German milling wheat "E", crop 2007 - min. 14,5% Protein  
for contracts**

- 1.) C07150 - 6.500 mts E-wheat                      delivery 20.8.-20.9.2007**
- 2.) various contracts basis FOT Pasajes**

Good afternoon,

we are pleased to inform you that we have fixed as follows:

- MV "AGATHA" obn./sub., singledecker,
- for 5.850 mts Latvian E-wheat, crop 2007 in bulk against Ctr. C07150
- for abt. 1.300 mts Latvian E-wheat, crop 2007 for FOT-contracts Pasajes
- Laydays: 06./07.09.2007
- Loadport: Riga
- Dischargeport: Pasajes
- agents at discharge: Algeposa
- demurrage EUR 1,00 per mt loaded / day / rata / fd

Yours faithfully,



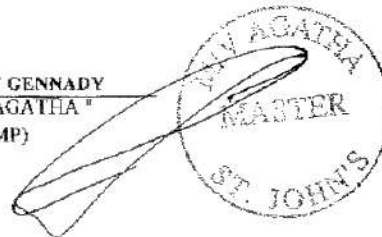
### MANIFEST OF CARGO # 1

B/L No.	Shipper	Consignee	Notify	Description of goods	Total per Bs/L
					Gross weight
1	Germany	TO ORDER		EU quality wheat crop 2007 in bulk	5,850.000 MT
2	Germany	TO ORDER	ZELENY S.L. C / BUENAVENTURA INIGUEZ, 6 BAJO 31005 PAMPLONA - NAVARRA ESPANA	EU quality wheat crop 2007 in bulk	1,300.000 MT
<b>TOTAL</b>					<b>7,150.000 MT</b>

EU status C

**T2L**

CAPT. TRAPEZNIKOV GENNADY  
MASTER OF M/V "AGATHA"  
(SHIP'S STAMP)







Inspectorate Estonia AS  
 5 Randvere tee, Vilmsi vald,  
 74001 Tallinn, Estonia  
 Tel: +372 6 055 979  
 Fax: +372 6 055 974  
 estonia@inspectorate.ee  
 www.inspectorate.ee



**Certificado de Prueba de Detonabilidad No. E2170/08**

En base al Inspectorate Estonia certificado No. E2170/08 31.03.2008, como laboratorio acreditado (L 028), declaro que el producto Nitrato de Amonio a base de nitrato amónico, fabricado por JSC ENERGY INVEST, en la factoría situada en Rustavi, Georgia y puesto en el mercado por VTB TRADING LIMITED, una muestra representativa del producto, tomado el día 20 de marzo de 2008 fue sometida a la prueba establecida en el Anexo III del Reglamento (CE) número 2005/2003 del Parlamento Europeo y del Consejo de 13 octubre de 2003 relativo a los abonos habiéndose obtenido el siguiente resultado:

**Resultado: NEGATIVO (NO DETONANTE)**

Lugar y fecha:

Tallinn, Estonia 31.03.2008

Firma y sello:

INSPECTORATE ESTONIA AS



Como expedidor del producto arriba mencionado, declaro, bajo mi exclusiva responsabilidad, que la muestra arriba mencionada corresponde con el producto que se transporta.





Lugar y fecha: Batumi, Georgia, port, 03.09.2008

Firma y sello:



Handwritten signature and stamp of VTB TRADING LIMITED. The stamp includes the text 'VTB TRADING LIMITED' and 'producing'.

CE 0012000

Registered in Latvia No. 1019547  
 ISO 9001:2000 registered Certificate 0279  
 EN ISO 14001 Environmental Certificate PC014

 <b>МОРСКОЕ ГРУЗОВОЕ БЮРО</b> <b>MARINE CARGO BUREAU</b> Система управления качеством соответствует ИСО 9001:2000 ISO 9001:2000 Quality Management System Certified by BVQR	
Национальная признанная организация по безопасности морской транспортировки грузов National Recognized Organization on the Safe Carriage of Cargoes by Sea	
<b>IMO DANGEROUS GOODS DECLARATION</b> This form meets the requirements of the SOLAS 74, chapter VII, regulation 5; MARPOL 73/78, annex III, regulation 4 and the IMDG Code, chapter 5.4.	
1 Shipper/Consignor/Sender:  Georgia, 3702	2 Transport document number:  MCB D-21.679.05/Rev.2
3 Pages: 1 of 1 pages	4 Shipper's reference:
Valid until: <b>OCTOBER 19, 2008</b>	5 Freight forwarder's reference:
6 Consignee:	7 Carries (to be completed by the carrier):
8 In IBC (intermediate bulk container) net weight 500 kg transported: AMMONIUM NITRATE BASED FERTILIZERS (Ammonium Nitrate Fertilizers, grade B under GOST 2-85).	SHIPPER'S DECLARATION I hereby declare that the contents of this consignment are fully and accurately described below by the proper shipping name, and are classified, packaged, marked and labeled/certified and are in all respects in proper condition for transport according to the applicable international and national government regulations. Name/Status of declarant:  Place and date:
9 Name of the vessel: <b>M.S. KAFKAMETLER</b>	11 Port/Place of loading: <b>BATUMI</b>
10 Port/Place of discharge: <b>VALENCIA, SPAIN</b>	13 Destination:
12 Mark:	14 Additional documents: Certificate on package 13H3/V*/CZ/CIM 0106/AK/S400/S00. Document on safe stowage and securing of the cargo
15 Transport marking under GOST 14192-96: UN number 2067 AMMONIUM NITRATE BASED FERTILIZERS (Ammonium Nitrate Fertilizers, grade B under GOST 2-85). IMDG Code subclass 5.1 Packaging group III Storage and segregation Category A Em. Card F-H, S-Q Wholly or partly soluble in water. Supporters of combustion. A major fire aboard a ship carrying these substances may involve a risk of explosion in the event of continuation (e.g. by fuel oil) or strong confinement. An adjacent detonation may also involve a risk of explosion. If heat strongly decompose, giving off toxic gases and gases which support combustion Storage and segregation: "Separated from" combustible material (particularly liquids), bromates, chlorates, chlorites, hypochlorites, nitrites, perchlorates, permanganates and powdered metals. "Away from" sources of heat. Height of stack in accordance with Certificate on IBC - 7 layers.	16 Seal number(s):
17 Container identification number: Vehicle registration number:	18 Container/Vehicle size and type:
19 Tare mass (kg):	20 Total gross mass (including tare) (kg):
21 CONTAINER/VEHICLE PACKING CERTIFICATE I hereby declare that the goods described above have been packed/loaded into the container/vehicle identified above in accordance with the applicable provisions. ** MUST BE COMPLETED AND SIGNED FOR ALL CONTAINER/VEHICLE LOADS BY PERSON RESPONSIBLE FOR PACKING/LOADING.	22 RECEIVING ORGANIZATION RECEIPT Receipt of the above number of packages/containers/trailers in apparent good order and condition, (unless noted below) RECEIVING ORGANIZATION REMARKS:
23 Name of company: 	24 Header's name: 
25 Name/Status of declarant:  Place and date:  Signature of declarant:	26 Vehicle reg. number:  Signature and date: DRIVER'S SIGNATURE 
	27 Name of company (OF SHIPPER PREPARING THIS NOTE): <b>MARINE CARGO BUREAU JSC</b> Name/Status of declarant: General Director: <b>A. Baranovskaya</b> Place and date: Saint-Petersburg, <b>SEPTEMBER 19, 2007</b> Signature of declarant: <b>Петров А.А.</b>
198035, Россия, Санкт-Петербург, Межовой канал, 4. Тел: (812) 647 09 30/31/32/33, факс: (812) 647 09 34 4, Mezhevoy canal, Saint-Petersburg, 198035, Russia. Phone: +7 812 647 09 30/31/32/33, fax: +7 812 647 09 34 Internet: www.mcb.spb.ru E-mail: mcb-public@mcb.spb.ru	



1. Goods consigned from (exporter's business name, address, country)		Reference No <b>B 004512</b>			
2. Goods consigned to (consignee's name, address, country) <b>FERTIL SPAIN</b>		GENERALIZED SYSTEM OF PREFERENCES CERTIFICATE OF ORIGIN (Combined declaration and certificate) <b>FORM A GEORGIA</b> Issued in _____ (country) <small>See notes overleaf</small>			
3. Means of transport and route (as far as known) <b>SEA Port of Loading: Batumi, GEORGIA Port of Discharging: Valencia, SPAIN By M/V "KAFKAMEILER"</b>		4. For official use <b>Contract #G-5-93-582-08 28.01.2008 ADD # 30 01.04.2008 ISSUED REDTOSPECTIVELY</b>			
5. Item number	6. Marks and numbers of packages	7. Number and kind of packages; description of goods	8. Origin criterion (see notes overleaf)	9. Gross weight or other quantity	10. Number and date of invoices
	in bulk	3102 30 900 <b>AMMONIUM NITRATE 34.4% N</b>	P.1	3001.803 net weight	N.6 08.04.08
11. Certification It is hereby certified, on the basis of control carried out, that the declaration by the exporter is correct.		12. Declaration by the exporter The undersigned hereby declares that the above details and statements are correct, that the goods were produced in _____ and that they are eligible for the benefits of preferences for goods exported to _____.			
Ministry of Economic Development of Georgia Head of the Export Promotion of the Department for Foreign Trade and International Economic Relations  Certificate of origin 10.04.2008		produced in _____  and that they are eligible for the benefits of preferences for goods exported to _____ _____ <small>Place and date signature and stamp of certifying authority</small>			





"TRAFFIC"-Assekuranz GmbH

Einzelversicherung/ Marine Cargo Policy

COPY

Güterversicherungszertifikat/ Cargo Insurance Certificate

Versicherungssumme Sum Insured USD 1.388.310,00	Ausfertigungsort/-tag Place and Date of Issue Seelze, den 03.04.2008	Exemplare Issues 1	Einzelversicherungs-Nr. Policy-No. 01 602 009 00527 General-Police-Nr. Open Cover No.	Zertifikat-Nr. Certificate No. 0304200806
---	--	--------------------------	---	---

Hiermit wird bescheinigt, dass auf Grund der oben genannten Einzelversicherung/General-Police Versicherung übernommen worden ist gegenüber: / This is to certify that insurance has been granted under the above Policy / Open Cover to:

Für Rechnung wen es angeht, auf nachstehend näher bezeichnete Güter (Angabe von z.B. Kollimarkierung, Anzahl Frachtstücke/Art der Verpackung, Gewicht): for account of whom it may concern, on following goods (give details about e.g. marks and nos., number of packages and nature of packing, weight):

3.000 mt +/- 10% AMMONIUM NITRATE 34,40 PCT in bulk / Warenwert USD 420,70 p. mt

Verladung unter Deck von MS / loaded under deck of MS: m/v "KAFKAMETLER"

Für folgenden Transport (Transportmittel, Transportweg) / for the following transport (means of transport, route):

BATUMI (GEORGIA) – VALENCIA, SPAIN

Schäden zahlbar an den Inhaber dieser Einzelversicherung / dieses Zertifikates. Mit der Schadenzahlung gegen eine Ausfertigung werden die anderen ungültig.  
Claims payable to the holder of this Policy / Certificate. Settlement under one copy shall render all other null and void.  
Gerichtsstand: Hamburg / Competent court: Hamburg

**Bedingungen / Conditions:**

- A. DTV-Güterversicherungsbedingungen 2000 in der Fassung Juli 2004 (DTV-Güter 2000/2004) / DTV Cargo Insurance Conditions 2000, as amended July 2004 (DTV Cargo 2000/2004)
- B. Bedingungen der oben genannten Einzelversicherung/General-Police / Terms and conditions of the above Policy/Open Cover
- C. Deckungsform / Form of cover: Institute Cargo Clauses A
- D. Besondere Bedingungen/Klauseln:  
Special Conditions/Clauses:

IN FAVOUR OF

..., SPAIN  
COVERING "ALL RISKS" ACCORDING TO ICC A WITH A FRANCHISE OF 0,5 PCT IN WEIGHT,  
FOR 110% OF CIF INVOICE VALUE

Anweisungen für den Schadenfall siehe Rückseite.  
See overleaf for instructions to be followed in case of loss or damage

Im Schadenfall ist zur Schadenfeststellung unverzüglich hinzuzuziehen:

In case of loss or damages immediately apply for survey to:

Schoeder & Schmidt GmbH  
International Surveys  
Heinrich-Barth-Str. 28  
20146 Hamburg, Germany  
Tel. +49 40 878876 30  
Fax +49 40 87887655  
surveys@schroederschmidt.com  
Prämie bezahlt/Premium paid

Namens und in Vollmacht der beteiligten Gesellschaften  
For and on behalf of the leading company and all co-insurers:

"TRAFFIC"-Assekuranz GmbH  
Am Kirchfeld 35, 30926 Seelze



International Community Inspection  
Crop State Inspectors and Samplers  
and/or Normal Inspectors

**ZAO «Control Union»**  
Limited Joint Stock Company  
(FULL MEMBER OF CONTROL UNION WORLD GROUP)

3, Sakharskaya Str., 125251, Moscow, Russia  
TEL: (495) 740 2121  
740 2122  
740 2123  
FAX: (495) 740 2120  
E-mail: controlunion@controlunion.ru

**NON-POISONOUS CERTIFICATE No. 2007/303-C**

DESCRIPTION OF GOODS : RUSSIAN FEED WHEAT CROP 2007 IN BULK  
VESSEL :  
PORT OF LOADING :  
PORT OF DISCHARGE :  
BILL OF LADING NO. :  
BILL OF LADING WEIGHT :  
SHOPPER :

CONSIGNMENT :  
NUTREY :

We, ZAO "Control Union", hereby certify that we performed sampling in accordance with GAFTA 124 sampling rules at loading of aforementioned consignment and despatched the contractual set of samples upon completion of loading to the GAFTA approved analyst for the quality analysis, which rendered the following results:

Poisonous Material	Max quantity allowed, ppb	Detection limit, ppb	Lab. results, ppb
--------------------	---------------------------	----------------------	-------------------

**PESTICIDES - Chlorinated**

Aldrin + Dieldrin	20	5	ND less than 5
Chlordane	20	5	ND less than 5
DDT + Derivatives	100	5	ND less than 5
Endosulfan	100	5	ND less than 5
Endrin	20	5	ND less than 5
H.C.H. (Other than Gamma isomer)	100	5	ND less than 5
H.C.H. (Gamma isomer) Lindane	500	5	ND less than 5
Heptachlor + Epoxide	20	5	ND less than 5
Methoxychlor	1000	10	ND less than 10
Camphechlor (Toxaphene)	2000	10	ND less than 10

**CARBONATES**

Aldicarb	50	5	ND less than 5
Carbofuran	100	5	ND less than 5
Methiocarb	50	5	ND less than 5
Methomyl	500	10	ND less than 10



FOSFA INTERNATIONAL

FOSFA INTERNATIONAL

ZAO "Control Union" is registered in State Registration Chamber of Russian Federation. Certificate № P-11178.17

**PESTICIDES - Organophosphorus**

Azinphos Methyl	200	10	ND less than 10
Diazinon	100	10	ND less than 10
Dichlorvos	2000	10	ND less than 10
Dimethoate	100	10	ND less than 10
Doramectin - S - Methyl	200	10	ND less than 10
Ethion	100	10	ND less than 10
Malathion	8000	10	ND less than 10
Methamidophos	100	10	ND less than 10
Methidathion	200	10	ND less than 10
Monocrotophos	50	5	ND less than 5
Parathion	50	5	ND less than 5
Phorate	50	5	ND less than 5
Phosamiphos	50	5	ND less than 5
Phosphorotidon	100	10	ND less than 10
Pirimiphos Methyl	10000	100	ND less than 100
Tarbutol	100	10	ND less than 10
Trichlorfon	100	10	ND less than 10
Vandithion	200	10	ND less than 10

**FUMIGANTS**

Hydrogen Phosphide	100	5	ND less than 5
Methyl Bromide	100	5	ND less than 5
Ethylene Dibromide	800	5	ND less than 5
Ethylene Dichloride	100	5	ND less than 5
Carbon Tetrachloride	100	5	ND less than 5

**MYCOTOXINS**

Total Aflatoxin	15	5	ND less than 5
Aflatoxin B <sub>1</sub>	5	5	ND less than 5
Deoxynivalenol (vomitoxin/DON)	1000	10	ND less than 10
Diacetoxyscirpenone	100	50	ND less than 50
Ochratoxin	50	20	ND less than 20
T-2 toxin	100	50	ND less than 50
Zearalenone	1000	10	ND less than 10
Fumonisin	3000	10	ND less than 10

NON-POISONOUS CERTIFICATE NO. 2007



FOSFA INTERNATIONAL

**HEAVY METALS**

Arsenic	1000	100	ND less than 100
Cadmium	200	100	ND less than 100
Lead	200	100	ND less than 100
Mercury	30	10	ND less than 10

GRAINS AFFECTED WITH FUSARIOSIS: 1.5 PCT MAX NOT FOUND  
ERGOT (CLAVICEPS PURPUREA): 0.05 PCT MAX NOT FOUND  
SALMONELLA NOT FOUND

WE HEREBY CONFIRM THAT RUSSIAN MILLING WHEAT IN BULK LOADED ON BOARD OF M/V "VOI-GO-208" IS FREE FROM CROTOLARIA (*Crotolaria SPP.*), CORN COCKLE (*Agrastemma Githago L.*), CASTOR BEANS (*R. Communis L.*), JIMSON WEED (*Datura SPP.*) AND WITH RESPECT TO ABOVE MEETS THE EU REGULATIONS AND IN FULL COMPLIANCE WITH CODEX ALIMENTARIUS, THE MAXIMUM LEVELS FOR PESTICIDES, HERBICIDES AND VARIOUS CONTAMINANTS RESIDUES AS PER RULES NO. 86362/EBC DD 24/7/1986 AND COMMISSION REGULATION NO. 466/2001 DD 8/3/2001.

RADIOACTIVITY THAT ITS SOURCE IS IN CAESIUM 134 AND CAESIUM 137 DOES NOT EXCEED 600 BQ/KG. RADIOACTIVITY THAT ITS SOURCE IS IN OTHER MATERIALS THAN CAESIUM, AND THAT INCLUDES BETA AND GAMMA RADIATION, DOES NOT EXCEED 250 BQ/KG.

The inspection has been performed in accordance with Principals' instructions and the Certificate has been issued to the best ability and knowledge at the time and place of inspection and within the limitation of instructions received but without prejudice and without releasing suppliers and/or shippers and/or other parties involved from their contractual obligations.

Date & Place of Issue

August 21, 2007  
Russia



NON-POISONOUS CERTIFICATE NO. 2007



РОССИЙСКАЯ ФЕДЕРАЦИЯ

RUSSIAN FEDERATION

Форма № 5б

МИНИСТЕРСТВО СЕЛЬСКОГО ХОЗЯЙСТВА И ПРОДОВОЛЬСТВИЯ  
MINISTRY OF AGRICULTURE AND FOOD

ДЕПАРТАМЕНТ ВЕТЕРИНАРИИ  
VETERINARY DEPARTMENT

ВЕТЕРИНАРНЫЙ СЕРТИФИКАТ  
VETERINARY CERTIFICATE

№ 93 61 01 / 000346

на экспортируемые из Российской Федерации фуражное зерно  
и другие растительные продукты для животноводства  
for coarse grains and other grain-products for animal husbandry,  
exported from the Russian Federation.

Пограничный контрольный ветеринарный пункт / Frontier Control Veterinary Post: Азовский / AZOVSKIY

Наименование продукции / Name of the product: RUSSIAN FEED WHEAT CROP 2007 IN BULK / РОССИЙСКАЯ ФУРАЖНАЯ ПШЕНИЦА, УРОЖАЯ 2007, НАВАЛОМ

Вес нетто / Net weight: 3112,844 MT

1. Происхождение продукции / Origin of the product  
ООО «ДОНКОЛОС», РОССИЯ, 344090, РОСТОВ-НА-ДОНУ, ПЕР. МАШИНОСТРОИТЕЛЬНЫЙ, Д. 5/179  
ПО ПОРУЧЕНИЮ «ВИЛЕР ТРЕЙД КОРП.» ПО ПОЛУЧЕНИЮ АЛЬФАМАЙТ КОММОДИТИ ГМБХ 20355  
Name and address of exporter: ООО «ДОНКОЛОС», РОССИЯ, 344090, РОСТОВ-НА-ДОНУ, ПЕР. МАШИНОСТРОИТЕЛЬНЫЙ, Д. 5/179  
ПО ПОРУЧЕНИЮ «ВИЛЕР ТРЕЙД КОРП.» ПО ПОЛУЧЕНИЮ АЛЬФАМАЙТ КОММОДИТИ ГМБХ 20355 HAMBURG, HOLLSTEIN

2. Направление продукции / Destination of the products  
Италия / ITALY  
Country of destination

Страна транзита / Country of transit: NO / НЕТ

Пункт пересечения границы / Point of crossing the board: AZOV / АЗОВ

Название и адрес получателя / Name and address of consignee: Nobly: LOUIS DREYFUS ITALIA S.P.A.  
Итальянский филиал Луис Дрефус Восток С.П.А.

Транспорт / Means of transport: M/V "SERGIY SKADOVSKIY" B/L OF LADING № 1 DD: 17.08.2007  
Теплоход «СЕРГЕЙ СКАДОВСКИЙ», Коносамент № 1 от: 17.08.2007

specify the number of the vessel, truck, train - number, date of the trip





# Deproal, S.L.

DERATIZATIONS \* DISINFECTIONS \* FUMIGATIONS \* PLAGUE CONTROL

Mr. Carlos Redondo Arrabal who acts on behalf and representation of the Firm *Deproal S.L.* registered in the Official Registration of Establishments and Plague-ridden Services of Castilla y León, with the number 09-0010-ES.

### CERTIFIES

To have effected in favour of Cooperativa Unión de Burgos GESA (ACB Sdad 2º Grado C/L), the services and/or treatments which are next detailed:

- Nature of the treatment: Desinfestation
- Dimension of the treatment: 2.000 Tm of barley stored in "ARROYAL" warehouse
- Date of the treatment: March 13, 2008
- Goods destination: M/V "RIVER TYNE" // AGENT IN SANTANDER YLLERA

This service tries to fight the following harmful agents: Insects, mites, etc by means of the application technique of Fumigation.

#### Information of the used product:

- Active Substance: PH3 (Fosfamina)
- Trade Name: DEPROXIN
- Concentration and dose: 12 gr de AIP/Tm
- Registration and N° of Registration: 21.986/09
- Period of Security: 5-7 days

*On Behalf of the Firm.  
Signature of the Technician in charge.*

Aranda de Duero, 25 de Marzo de 2008



Федеральная служба  
по ветеринарному и  
фитосанитарному надзору



Federal Service  
for Veterinary and  
Phytosanitary Surveillance  
of the Russian Federation

**ФИТОСАНИТАРНЫЙ СЕРТИФИКАТ** 380611011170807003 (2)  
PHYTOSANITARY CERTIFICATE

Кому: Организации(ям) по карантину и защите растений (страна)  
To: Plant Protection and Quarantine Organization of (country) Italy

**I. Описание груза - Description of Consignment**

Экспортёр и его адрес Donkolos Ltd, Russia 344090, Rostov-on-Don Mashinostroitelny str. 5/179 on behalf of "Wheeler Trade Corp" on behalf of Alphamate Commodity GMBH 20355 Hamburg Holstenland 13  
Name and address of exporter  
Заявленный получатель и его адрес LI  
Declared name and address of consignee  
Место происхождения Rostovskaya region  
Place of origin

Заявленный способ транспортировки by sea; vessel "BERGII-SKADOVSKIY"  
Declared mode of conveyance  
Пункт ввоза ANCONA  
Point of entry  
Упаковка bulk  
Description of packages  
Специальные знаки (маркировка) NO  
Marking  
Наименование продукции и заявленное количество RUSSIAN WHEAT TROP 2007 IN BULK 31 44 Metric Tons  
Name of product and quantity declared

Ботаническое название растений Triticum vulgare  
Botanical name of plants

Настоящим удостоверяется, что растения, растительные продукты или другие карантинные материалы, описанные выше, были осмотрены и/или проанализированы согласно существующим официальным процедурам и признаны свободными от карантинных вредных насекомых, перечисленных импортирующей договаривающейся стороной и отвечают действующим фитосанитарным правилам импортирующей стороны, включая таковые и для регулируемых некарантиных вредных организмов.  
This is to certify that the plants, plant products or other regulated articles described herein have been inspected and/or tested according to appropriate official orders and are considered to be free from the quarantine pests, specified by the importing contracting party and to conform with the current phytosanitary treatments of the importing contracting party, including those for regulated non-quarantine pests.

**II. Дополнительная декларация - Additional declaration** (1)  
dd 17.08.2007, AZOV **Notif**

**III. Обеззараживание - Desinfestation and/or disinfection Treatment**  
Способ обработки Fumigation  
Treatment method

Химикат(действующее вещество) /Chemical(active ingredient)/ Aluminium phosphide tablets (PH3)  
Chemical and temperature 144 hrs., +22C  
Duration and temperature

Концентрация /Concentration/ 1,2 g/cub.m. (16)Дата /Date/ 17.AUGUST.2007

Дополнительная информация CQP, FUMIGATION CERTIFICATE No 6106474 dd 17.08.2007  
Additional information

Место выдачи RUSSIAN FEDERATION  
Place of issue PPKR Azov sea port

Уполномоченное должностное лицо Федеральной службы по ветеринарному и фитосанитарному надзору  
Authorized officer of the Federal Service for Veterinary and Phytosanitary Surveillance  
Ladygina O



Дата 17.AUGUST.2007 Подпись /Signature/ [Signature]

Настоящий сертификат не накладывает никаких финансовых обязательств на Федеральную службу по ветеринарному и фитосанитарному надзору, и удостоверяется должностных лиц и представителей.  
No financial liability whatsoever to this certificate shall attach to Federal Service for Veterinary and Phytosanitary Surveillance or to any of its officers or representatives.  
A № 0694419



"Gencon" Charter (As Revised 1922, 1976 and 1994)

1. It is agreed between the party mentioned in Box 3 as the Owners of the Vessel named in Box 5, of the GENCON indicated in Box 6 and carying about the number of metric tons of stowweight capacity all told on summer loadline stated in Box 7, now in position as stated in Box 8 and expected to load under this Charter Party about the date indicated in Box 9, and the party mentioned as the Charterers in Box 4 that:

The said Vessel shall, as soon as her prior commitments have been completed, proceed to the loading port(s) or place(s) as stated in Box 10 or so near thereto as she may safely get and lie always afloat, and there load a full and complete cargo (if shipment) of deck cargo agreed same to be at the Charterers' risk and responsibility as stated in Box 12, which the Charterers bind themselves to ship, and being so loaded the Vessel shall proceed to the discharging port(s) or place(s) as stated in Box 11 as endorsed on signing Bills of Lading, or so near thereto as she may safely get and lie always afloat, and there deliver the cargo.

**2. Owners' Responsibility Clause**

The Owners are to be responsible for loss of or damage to the goods or for delay in delivery of the goods only in case the loss, damage or delay has been caused by personal want of due diligence on the part of the Owner or their Manager to make the Vessel in all respects seaworthy and to secure that she is properly manned, equipped and supplied, or by the personal act or default of the Owners or their Manager.

And the Owners are not responsible for loss, damage or delay arising from any other cause whatsoever, even from the neglect or default of the Master or crew or some other person employed by the Owners on board or ashore for whose act they would, but for the Charter, be responsible, or from unseaworthiness of the Vessel on loading or commencement of the voyage or at any time whatsoever.

**3. Deviation Clause**

The Vessel has liberty to call at any port or ports in any order, for any purpose, to sail without pilots, to tow and/or assist Vessels in all situations, and also to deviate for the purpose of saving life and/or property.

**4. Payment of Freight**

(a) The freight at the rate stated in Box 13 shall be paid in cash calculated on the taken quantity of cargo.

(b) Prepaid. If according to Box 13 freight is to be paid on shipment, it shall be deemed on board and non-returnable. Vessel and/or cargo lost or not lost releases the Owners nor their agents shall be required to sign or endorse bills of lading showing freight prepaid unless the freight due to the Owners has actually been paid.

(c) On delivery. If according to Box 13 freight, or part thereof, is payable at destination it shall not be deemed earned until the cargo is thus delivered. Notwithstanding the provisions under (a), if freight or part thereof is payable on delivery of the cargo the Charterers shall have the option of paying the freight on delivered weight/quantity provided such option is declared before breaking bulk and the weight/quantity can be ascertained by official weighing machines, joint draft survey or tally.

Cash for Vessel's ordinary disbursements at the port of loading to be advanced by the Charterers, if required, at highest current rate of exchange, subject to two (2) per cent to cover bank charges and other expenses.

**5. Loading/Discharging**

(a) Costs/Risks

The cargo shall be brought into the holds, loaded, stowed and/or trimmed, lashed, lashed and/or secured and taken from the holds and discharged by the Charterers, free of any risk, liability and expense whatsoever to the Owners. The Charterers shall provide and lay all dunnage material as required for the proper stowage and protection of the cargo on board, the Owners allowing the use of all dunnage available on board. The Charterers shall be responsible for and pay the cost of removing their dunnage after discharge of the cargo under this Charter Party and time to count until dunnage has been removed.

(b) Cargo Handling Gear

Unless the Vessel is gearless or unless it has been agreed between the parties that the Vessel's gear shall not be used and stated as such in Box 15, the Owners shall throughout the duration of loading/discharging give free use of the Vessel's cargo handling gear and of sufficient motive power to operate all such cargo handling gear. All such equipment to be in good working order, unless caused by negligence of the Stevedores, time lost by breakdown of the Vessel's cargo handling gear or motive power - pro rata the total number of cranes/lifts required at all times for the loading/discharging of cargo under this Charter Party - shall not count as laytime or time on demurrage. On request the Owners shall provide free of charge cranes/lifts/workmen from the crew to operate the Vessel's cargo handling gear, unless local regulations prohibit this, in which latter event shore labourers shall be for the account of the Charterers. Cranes/lifts/workmen shall be under the Charterers' risk and responsibility and as Stevedores to be deemed as their servants but shall always work under the supervision of the Master.

(c) Stevedore Damage

The Charterers shall be responsible for damage (beyond ordinary wear and tear) to any part of the Vessel caused by Stevedores. Such damage shall be notified as soon as reasonably possible by the Master to the Charterers or their agents and to their Stevedores, failing which the Charterers shall not be held responsible. The Master shall endeavour to obtain the Stevedores' written acknowledgement of liability.

The Charterers are obliged to repair any stevedore damage prior to completion of the voyage, but must repair stevedore damage affecting the Vessel's seaworthiness or class before the Vessel sails from the port where such damage was caused or found. All additional expenses incurred shall be for the account of the Charterers and any time lost shall be for the account of and shall be paid to the Owners by the Charterers at the demurrage rate.

**6. Laytime**

(a) Separate laytime for loading and discharging

The cargo shall be loaded within the number of running days/hours as indicated in Box 16, weather permitting, Sundays and holidays excepted, unless used, in which event time used shall count.

The cargo shall be discharged within the number of running days/hours as indicated in Box 16, weather permitting, Sundays and holidays excepted, unless used, in which event time used shall count.

(b) Total laytime for loading and discharging

The cargo shall be loaded and discharged within the number of total running days/hours as indicated in Box 16, weather permitting, Sundays and holidays excepted, unless used, in which event time used shall count.

(c) Commencement of laytime (loading and discharging)

Laytime for loading and discharging shall commence at 13.00 hours, if notice of readiness is given up to and including 12.00 hours, and at 06.00 hours next working day if notice given during office hours after 12.00 hours. Notice of readiness at loading port to be given to the Shippers named in Box 17 or if not named, to the Charterers or their agents named in Box 18. Notice of readiness at the discharging port to be given to the Receivers or, if not known, to the Charterers or their agents named in Box 19.

If the loading/discharging berth is not available on the Vessel's arrival at or off the port of loading/discharging, the Vessel shall be entitled to give notice of readiness within ordinary office hours on arrival there, whether in free pratique or not, whether customs cleared or not. Laytime or time on demurrage shall then count as if she were in berth and in all respects ready for loading/discharging provided that the Master warrants that she is in fact ready in all respects. Time used in moving from the place of waiting to the loading/discharging berth shall not count as laytime.

If, after inspection, the Vessel is found not to be ready in all respects to load/dischargo time lost after the discovery thereof until the Vessel is again ready to load/dischargo shall not count as laytime.

Time used before commencement of laytime shall count.

\* Indicate alternative (a) or (b) as agreed in Box 16.

**7. Demurrage**

Demurrage at the loading and discharging port is payable by the Charterers at the rate stated in Box 20 in the manner stated in Box 20 per day or pro rata for any part of a day. Demurrage shall fall due day by day and shall be payable upon receipt of the Owners' invoice.

In the event the demurrage is not paid in accordance with the above, the Owners shall give the Charterers 36 running hours written notice to rectify the failure. If the demurrage is not paid at the expiration of this time limit and if the vessel is in or at the loading port, the Owners are entitled at any time to terminate the Charter Party and claim damages for any losses caused thereby.

**8. Lien Clause**

The Owners shall have a lien on the cargo and on all sub-freights payable in respect of the cargo, for freight, deadweight, demurrage, claims for damage and for all other amounts due under this Charter Party including costs of recovering same.

**9. Cancelling Clause**

(a) Should the Vessel not be ready to load (whether in berth or not) on the cancelling date indicated in Box 21, the Charterers shall have the option of cancelling this Charter Party.

(b) Should the Owners anticipate that, despite the exercise of due diligence, the Vessel will not be ready to load by the cancelling date, they shall notify the Charterers thereof without delay stating the expected date of the Vessel's readiness to load and asking whether the Charterers will exercise their option of cancelling the Charter Party, or agree to a new cancelling date.

Such option must be declared by the Charterers within 48 running hours after the receipt of the Owners' notice. If the Charterers do not exercise their option of cancelling, then the Charter Party shall be deemed to be amended such that the seventh day after the new readiness date stated in the Owners' notification to the Charterers shall be the new cancelling date.

BRACO Enclosure Clause  
This document is a computer generated CD copy as produced by authority of The Baltic and International Maritime Council (BIMCO), using software which is the copyright of DATACONS (UK) Limited. Any attempt to duplicate this text must be clearly notified to the publisher. The publisher undertakes no responsibility for the accuracy of the information contained herein. The original BIMCO approved document and its signature.





# L/C



Asunto: crédito doc. Fertilizantes del Turia - cl2822

Un saludo,  
Susana

TRN: 1054CI0802822 MT: 700 Pri: N Address: HYVEDEMM Network: AUTO  
MAR: 200803121054CI0802822 Owing Dept: ES

(1:F01BARCESMMX 0009000000)  
(2:1700HYVEDEMM N)  
(4:  
(27:1/2  
(40A:IRREVOCABLE  
(20:1054CI0802822  
(31C:080312  
(40E:UCP LATEST VERSION  
(31D:080430.SINGAPORE  
(50:FERTILIZANTES DEL TURIA, S.A.  
AVDA. DE ALICANTE, NO 20  
46480 SILLA-VALENCIA, SPAIN  
(59:1679436362  
DREYMOOR FERTILIZERS OVERSEAS  
PTE LTD

1 TEMASEK AVENUE 27-01, MILENIA  
TOWER, SINGAPORE 039192

(32B:USD1262100.00

(39A:10/10

(41A:HYVEDEMM

BY DEF PAYMENT

(42P:AT 90 DAYS AFTER B/L DATE

(43P:ALLOWED

(45T:NOT ALLOWED

(44E:BATUMI (GEORGIA)

(44F:VALENCIA, SPAIN

(44C:080331

(45A:

+ COVERING SHIPMENT OF: 3,000 TM +/- 10 PCT

PRODUCT: AMMONIUM NITRATA 34,40 PCT

FOLLOWING CHARACTERISTICS:

TOTAL NITROGEN: 34,40 PCT MIN. AMMONIAC NITROGEN: 17,20 PCT

MIN. NITRIC NITROGEN: 17,20 PCT MIN. MOISTURE: 0,50 PCT MAX.

DIMENSIONS: 1-4 MM 95 PCT MIN. SOUND LOVAL, MERCHANTABLE

WITHOUT FOREIGN MATTERS, GOODS MUST TO FLOW FRESLY. GOODS

MUST BE TREATED WITH ANTICAKING PRODUCT.

UNIT PRICE: USD 426,70

DELIVERY TERMS: CIF VALENCIA, SPAIN

(46A: + 1 MARKED ORIGINAL DULY SIGNED COMMERCIAL INVOICES,  
PLUS 4 COPIES CONFIRMING THE ORIGIN OF THE GOOD IS  
GEORGIA.

+ 1/3 ORIGINAL CHARTER PARTY B/L ISSUED TO THE ORDER OF  
'FERTILIZANTES DEL TURIA, S.A.' MARKED 'PAYABLE AS PER CHARTER  
PARTY' AND 'CLEAN ON BOARD' NOTIFY: FERTILIZANTES DEL TURIA,  
S.A.

+ COPY CERTIFICATE OF ANALYSIS, ISSUED BY INSPECTORATE.

+ COPY CERTIFICATE OF WEIGHT ISSUED BY INSPECTORATE.

+ COPY CERTIFICATE OF HOLD CLEANLINESS ISSUED BY INSPECTORATE.

+ 1 ORIGINAL TECHNICAL DATA SPECIFICATION CERTIFICATE,  
PLUS 1 COPY ISSUED BY JSC 'ENERGY INVEST'.

+ ORIGINAL SAFETY DATA SHEET, PLUS 1 COPY ISSUED BY  
JSC 'ENERGY INVEST'.

+ 2 COPIES NO DETONABILITY CERTIFICATE ISSUED IN SPANISH  
LANGUAGE ISSUED BY INSPECTORATE/TALLIN.

+ COPY INSURANCE CERTIFICATE ISSUED IN FAVOUR OF APPLICANT,  
COVERING 'ALL RISKS' ACCORDING TO ICC A WITH A FRANCHOISE  
OF 0,5 PCT IN WEIGHT, FOR 110 PCT OF CIF INVOICE VALUE.

+ COPY CERTIFICATE OF ORIGIN FORM-A.

+ MASTER'S RECEIPT CONFIRMING HE CARRIES:

(1/3 ORIGINAL B/L

(1 ORIGINAL 'IMO DANGEROUS GOODS DECLARATION' ISSUED BY  
'MARINE CARGO BUREAU', PLUS 1 COPY

+ BENEFICIARY'S ATTESTATION CONFIRMING THAT:

- THE ORIGINAL CERTIFICATE OF ORIGIN FORM-A, HAS BEEN  
SENT BY DHL OR SIMILAR COURIER DIRECTLY TO 'FERTILIZANTES  
DEL TURIA, S.A.', SILLA (VALENCIA) WITHIN 5 WORKING DAYS  
FROM BILL OF LADING DATE.

+ BENEFICIARY'S CERTIFICATE CONFIRMING THEY HAVE SENT BY DHL  
OR SIMILAR COURIER WITHIN 5 WORKING DAYS AFTER B/L DATE:

(1/3 ORIGINAL B/L

(1 ORIGINAL DETONABILITY CERTIFICATE ISSUED IN SPANISH  
LANGUAGE TO 'FERTILIZANTES DEL TURIA, S.A.', AVENDA DE  
ALICANTE, 20-46480 SILLA- VALENCIA, SPAIN.

(47A: + ONE ADDITIONAL PHOTOCOPY OF ALL DOCUMENTS REQUIRED IN  
FIELD 46A, MUST BE PRESENTED.

+ DOCUMENTS SHOULD BE REMITTED BY DHL OR SIMILAR COURIER  
TO:  
BARCLAYS BANK, S.A.

INTERNATIONAL PAYMENT DEPT. 098  
MATEO INURRIA 15, 28038 MADRID, SPAIN

+ IF DISCREPANT DOCUMENTS ARE PRESENTED ADDITIONAL HANDLING  
CHARGES MAY BE INCURRED FOR ACCOUNT OF THE BENEFICIARY. WE  
WILL SEEK THE APPLICANT'S APPROVAL TO TAKE UP DOCUMENTS  
DESPITE OF DISCREPANCIES.

IF THE APPLICANT ACCEPTS ANY SUCH DISCREPANT PRESENTATIONS,  
THIS WILL NOT IMPLY THAT THE LETTER OF CREDIT THEREBY IS  
AMENDED OR EXTENDED.

+ ALL DISPUTES ARISING IN CONNECTION WITH THE PRESENT CONTRACT  
SHALL BE FINALLY SETTLED UNDER THE RULES OF CONCILIATION AND  
ARBITRATION OF THE INTERNATIONAL CHAMBER OF COMMERCE BY ONE  
OR MORE ARBITRATORS APPOINTED IN ACCORDANCE WITH SAID RULES.

+ IF DOCUMENT CONTAINING DISCREPANCIES ARE PRESENTED,  
A FEE OF USD 85,00 / EUR 70,00 OR EQUIVALENT, WILL BE DEDUCTED  
FROM THE REIMBURSEMENT CLAIM. NOTWITHSTANDING ANY INSTRUCTION  
TO THE CONTRARY, THIS FEE SHOULD BE CHARGED TO THE BENEFICIARY.

(71B:BUYER'S BANK EXPENSES FOR BUYERS  
ACCOUNT (INCLUDED CONFIRMATION  
FEES) SELLERS BANK EXPENSES FOR  
SELLERS ACCOUNT.

(49:MAY ADD

(78:UPON RECEIPT OF DOCUMENTS AT OUR COUNTERS COMPLYING WITH ALL  
CREDIT TERMS AND CONDITIONS, WE WILL REIMBURSE TO PRESENTING  
BANK AS PER THEIR INSTRUCTIONS AT MATURITY DATE FOR PAYMENT.

\*\*\*\*\* Audit details \*\*\*\*\*

12/03/2008 14:08:07 STESLPG MI001 MESSAGE INPUT  
12/03/2008 14:55:29 STESLPG MI002 MESSAGE EDITED  
12/03/2008 15:02:11 STESLPG MI002 MESSAGE EDITED  
12/03/2008 15:09:09 STESLPG MI002 MESSAGE EDITED  
12/03/2008 16:26:33 STESSSR MI031 MESSAGE ROUTED  
TO REPAIR ESRPAIR  
12/03/2008 16:37:10 STESAAC MI002 MESSAGE EDITED  
12/03/2008 16:44:39 STESSSR MI031 MESSAGE ROUTED  
TO REPAIR ESRPAIR  
12/03/2008 16:44:54 STESAAC MI002 MESSAGE EDITED  
12/03/2008 17:01:04 STESSSR MI031 MSG VERIFY  
12/03/2008 17:01:05 596 MESSAGE ROUTED  
TO:ESMANMTM HYVEDEMMXXXX M-FILTER ES SW \*\*\* 096  
12/03/2008 17:01:05 V13 MQ SERIES OUT



# World Wide Commerce Organizations

➤ **GAFTA**

<http://www.gafta.com>

**Grains, Byproducts, Fertilizers,  
Biomass, Feedstuffs....**

➤ **FOSFA**

<http://www.fosfa.org>

**Oils, Fats, Oilseeds, Groundnuts**



# FOSFA Contracts



## LIST OF CONTRACTS AVAILABLE FROM FOSFA INTERNATIONAL AS AT APRIL 2008

	REVISED AND/ OR EFFECTIVE	
2 Copra - CIF Terms	October 2005	
3 Sheanuts - CIF Terms	October 2006	
4 Oilseeds - FOB Terms	October 2006	
4A European Oilseeds - FOB Terms	October 2006	
5 Argentine/Uruguay Linseed - CIF Terms	October 2006	
9 USA/Canadian Flaxseed - CIF Terms	October 2005	
9A UK Linseed in Bulk - Ex Farm/Delivered Terms	October 2004	
11 Oilseeds - CIF Terms	October 2006	
11A USA/Canadian Sunflowerseed - CIF Terms	October 2006	
13 Sesameseed - CIF Terms	October 2005	
16 Cottonseed - CIF Terms	October 2006	
22 South American Yellow Soyabeans - CIF Terms	October 2006	
24 Canadian/USA Soyabeans - CIF Terms	October 2005	
25 Soyabeans - CIF Terms	October 2006	
26 European Oilseeds - CIF Terms	October 2006	
26A UK Rapeseed - Ex Farm/Delivered Terms (issued in conjunction with AIC)	October 2004	
27 Oilseeds - Collection/Ex-Silo Terms	January 2007	
28 Oilseeds - Free Delivered Terms	January 2007	
29 Palm Kernels - CIF Terms	October 2005	
32 Full Container Loads - FCL Terms	October 2004	
34 Selected Groundnuts in Shell/Groundnut Kernels - C&F Terms	October 2004	
35 Full Container Loads Selected Groundnuts in Shell/Groundnut Kernels - CIF/C&F Terms	October 2005	
36 Canadian Rapeseed - CIF/C&F Terms	October 2006	
37 Selected Groundnuts in Shell/Groundnut Kernels - Spot Conditions	October 2004	
39 Full Container Loads Argentine Selected Groundnuts in Shell/Groundnut Kernels CIF/C&F Terms	October 2005	
49 Gum/Wood/Tall Oil Rosin - CIF Terms	October 2005	
51 Argentine Soft Oils - FOB Terms (Issued in conjunction with CIARA)	September 2007	
52 Sunflowerseed Oil in Bulk European Ports - FOB Terms	April 2007	
53 Vegetable and Marine Oil - FOB Terms	October 2004	
54 Vegetable and Marine Oil - CIF Terms	September 2007	
55 Linseed Oil - CIF Terms		September 2007
56 Vegetable and Marine Oil - Collection/Ex Works Terms		January 2007
57 Vegetable and Marine Oil - Free Delivered Terms		January 2007
60 Fatty Acid Methyl Esters - FOB Terms		June 2007
61 Fatty Acid Methyl Esters - CIF Terms		June 2007
62 Oils and Fats - Ex Tank UK Terms		October 2004
69 Technical Tallows and Greases - CIF Terms		September 2007
76 General Business Oilseeds etc - CIF Terms		October 2005
79 General Business - Delivered/Ex Works Terms		October 2004
80 Crude Unbleached Palm Oil - CIF Terms (Issued in conjunction with MPOA)		September 2007
81 Palm and Palm Kernel Oil Products (issued jointly with PORAM, MECOMA)		October 2006
82 Crude Unbleached Palm Oil - FOB Terms (issued in conjunction with GAPKI)		October 2005
90 Refined Edible Oils and Fats - Delivered Terms (Issued jointly with NEODA)		October 2004
91 UK Produced Acid Oil - Delivered/Ex Works Terms		October 2004
92 Refined Oils and Fats - Delivered Ex Works UK Terms (issued jointly with SCOPA)		October 2004
93 UK Delivered Feed Fat - Delivered Terms (Issued jointly with Feed Fat Association)		October 2004
95 Brokerage		October 2004
201 African Crude Groundnut Oil - CIF Terms		April 2008
202 African Crude Groundnut Oil - FOB Terms		January 2007

**Short Form** - This contract can be used in conjunction with a relevant form in cases where special conditions or modifications to that form are required (revised and effective 1 October 2004)





# GAFTA Contracts



## THE GRAIN AND FEED TRADE ASSOCIATION LIST OF CONTRACTS AND RULES

### CONTRACTS:

1.	General Feedingsuffs	Bags		CIF	TQ
2.	Chinese Goods	Bags	Parcels	CIF	TQ
4.	UK Produced Cakes/Meal				
5.	Pet Food Raw Materials	Bulk/Bags		CIF	
6.	Pet Food Raw Materials	Bulk/Bags		FOB	
8.	Locust Beans	Bulk/Bags			
9.	Imported Feeding Meat Meal/Meat & Bone Meal Bags			CIF	TQ
10.	Fish meal	Bags		CIF	TQ
12.	Australian Grain	Bulk	Cargoes	CIF	TQ
13.	Australian Offals	Bags	Parcels	CIF	TQ
14.	Australian Grain	Bulk	Parcels	CIF	TQ
14A.	Australian & New Zealand Peas	Bags	Parcels	CIF	TQ
15.	Imported Feedingsuffs	Bags		CIF	TQ
16.	Australian Seed	Bags	Parcels	CIF	TQ
17.	General Short form			CIF	
21.	Intra-Asia Feedingsuffs	Bulk/Bags		CIF, C&F	TQ
23.	Pulses for Human Consumption	Bulk/Bags		FOB	
23A.	FAS Addendum			FAS	
23B.	C&F Terms Addendum			C&F	
24.	Pulses for Human Consumption	Bulk/Bags		CIF, C&F	TQ
25.	Pulses for Feed	Bulk		CIF	TQ
27.	Canadian & USA Grain	Bulk	Cargoes	CIF	TQ
30.	Canadian & USA Grain	Bulk	Parcels	CIF	TQ
31.	Canadian Pacific Coast	Bulk	Parcels	CIF	TQ
32.	La Plata Grain	Bulk/Bags	Cargoes	CIF	RT
35.	La Plata Grain	Bulk/Bags	Parcels	CIF	TQ
36.	La Plata Grain	Bulk/Bags	Parcels	CIF	RT
38.	Grain from Argentina	Bulk		FOB	
39.	Feedingsuffs from Argentina	Bulk		FOB	
41.	La Plata Grain	Bulk	Parcels	CIF	RT
43.	South American Offals	Bulk	Parcels	CIF	RT
48.	Central & Eastern Europe	Bulk	Parcels/Cargoes	CIF	TQ
49.	Central & Eastern Europe	Bulk/Bags		FOB	
54A.	Baltic Grain	Bulk/Bags	Parcels/Cargoes	CIF	RT
59.	South African Grain	Bulk	Cargoes	CIF	TQ
60.	South African Grain	Bulk	Parcels	CIF	TQ
61.	Mediterranean & Moroccan	Bulk/Bags	Cargoes	CIF	TQ
62.	Mediterranean & Moroccan	Bulk/Bags	Parcels	CIF	TQ
64.	General Grain	Bulk		FOB	
76.	Addendum-Mating Barley				
78.	Goods by Rail	Bulk			RT
79.	UK & Ireland Grain	Bulk		CIF	RT
79A.	UK & Ireland Grain	Bulk		FOB	
79B.	UK & Ireland Grain			Delivery/Collection	
80.	EU Grain	Bulk	Parcels/Cargoes	CIF	RT
80A.	EU Grain	Bulk	Parcels/Cargoes	CIF	TQ
81.	General – goods			CIF	
82.	General – goods			FOB	
83.	Grain, Transshipment/re-shipment Short form	Bulk	Parcels/Cargoes	CIF	TQ
85.	Addendum for Transshipment Grain – Containers				
86.	Grain - Short form – Containers		FCL		
86A.	Addendum for Organic Goods to the EU		FCL		
87.	Addendum – European Quality Terms for Feedingsuffs				
93.	Arrival terms for Grain	Bulk			RT
94.	Arrival terms for Grain	Bulk			TQ
94A.	Arrival terms for Grain	Bulk			TQ
95.	Arrival terms for Feedingsuffs	Bulk			TQ
96.	Tapioca, Manioc & Cassava	Bulk		CIF	TQ
97.	North American Soyabean Meal/Pellets	Bulk		CIF	TQ
98.	North American Soyabean Meal/Pellets	Bulk		CIF	TQ
99.	HIPRO Soyabean Meal/Pellets	Bulk		CIF	TQ
100.	Feedingsuffs	Bulk		CIF	TQ
100A.	Feedingsuffs in Full Lash barges			CIF	
101.	Feedingsuffs	Bulk		CIF	RT
102.	Feedingsuffs –transshipment to UK	Bulk	Parcels/Cargoes	CIFFO	TQ
103.	Feedingsuffs –to the UK	Bulk		CIF	TQ
104.	Feeding Fishmeal	Bulk		CIF	TQ
107.	Feedingsuffs – Containers	Bulk/Bags	FCL		
108.	Feedingsuffs – Short form – Containers	Bulk/Bags	FCL		

109.	Feedingsuffs – Ex store/silo	Bulk			
110.	Grain – Ex store/silo	Bulk			
111.	General – Delivered at Destination				
112.	Feedingsuffs, Free Out Alongside Buyers Berth, Denmark				
113.	UK Produced Marine & Animal Origin Feedingsuffs	Bulk			TQ
114.	Fertiliser	Bulk/Bags	Delivery	CIF/CIFFO	TQ
115.	Molasses	Bulk/Bags		FOB	
117.	Model Computer Contract form				
118.	Feeding Fishmeal	Bulk/Bags		FOB	
119.	Feedingsuffs – General	Bulk/Bags		FOB	
120.	Thai Rice	Bulk/Bags		FOB	
122.	Rice	Bags		CIF	
200.	General Euro-supply terms	Bulk/Bags	Delivery/Despatch/Collection		
201.	Biomass Products	Bulk		CIF	
202.	Biomass Products			FOB	
203.	Biomass Products	Bulk EX Store/Silo			

No.1 GAFTA CHARTER PARTY TERMS – Parts 1,2,3.

### RULES:

72.	Insurance terms
123.	Weighing Rules
124.	Sampling Rules – Rules for Sampling, Analysis Instructions and Analysis Certification.
125.	Arbitration Rules
126.	Simple Dispute Arbitration Rules & Agreement
127.	Arbitration Rules for Charter Parties
128.	Mediation Rules & Agreement
129.	UK Loading Port Terms
130.	Register of Analysis Methods

### OPTIONAL CLAUSES:

131.	Standing – In clauses
	Charter Party Agreement
	EU Directive 96/25/EC as amended

### GUIDELINES:

Appropriation  
Arbitration  
Letters of Credit  
Insurance terms.





# Grain Trading and Finance